

Question Paper Preview

Notations :

- 1.Options shown in **green** color and with  icon are correct.
- 2.Options shown in **red** color and with  icon are incorrect.

Question Paper Name :	MANAGEMENT 23rd Dec 2025 Shift 1
Subject Name :	MANAGEMENT
Creation Date :	2025-12-23 13:56:05
Duration :	180
Total Marks :	300
Display Marks:	Yes
Change Font Color :	No
Change Background Color :	No
Change Theme :	No
Help Button :	No
Show Reports :	No
Show Progress Bar :	No

Group 1

Group Number :	1
Group Id :	898741170
Group Maximum Duration :	0
Group Minimum Duration :	180
Show Attended Group? :	No
Edit Attended Group? :	No
Break time :	0
Group Marks :	300

Paper I

Section Id :	898741339
Section Number :	1
Section type :	Online
Mandatory or Optional :	Mandatory
Number of Questions :	42
Number of Questions to be attempted :	42
Section Marks :	100

Maximum Instruction Time : 0
Sub-Section Number : 1
Sub-Section Id : 8987411050
Question Shuffling Allowed : Yes

Question Number : 1 Question Id : 89874125724 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which of the following is a characteristic of an adult learner?
వయోజన అభ్యాసకుల ఒక లక్షణము

Options :

898741101401. ✖ They are highly dependent on the teacher for all information
ప్రతి సమాచారమునకు వారు ఉపాధ్యాయునిపై ఎక్కువగా ఆధారపడి ఉంటారు.
898741101402. ✖ They are primarily motivated by external rewards and punishments
ప్రాథమికంగా వారు బహిర్గత రివార్డులు, శిక్షలతో ప్రేరేపింపబడతారు
898741101403. ✔ They bring a wealth of life experience to the learning process.
అభ్యాస ప్రక్రియకు వారి జీవిత అనుభవ సంపదను తీసుకువస్తారు.
898741101404. ✖ They learn best through rote memorization of facts
వారు వాస్తవాలను కంఠస్థ పద్ధతి ద్వారా బాగా నేర్చుకుంటారు

Question Number : 2 Question Id : 89874125725 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

The Reflective Level of teaching aims to develop which of the following in learners?
ప్రతిబింబాత్మక బోధన విద్యార్థుల్లో క్రిందివాటిలో ఏది అభివృద్ధి చేయటానికి ప్రయత్నిస్తుంది?

Options :

The ability to recite definitions accurately.
నిర్వచనములను ఖచ్చితంగా పఠించగల సామర్థ్యం

898741101405. ✖

The capacity for independent thought and critical problem-solving.
స్వతంత్ర ఆలోచన, విమర్శనాత్మక సమస్య పూరణ శక్తి

898741101406. ✔

The skill of summarizing a given text.
ఇచ్చిన వచనమును సంక్షిప్తం చేయు కౌశల్యం

898741101407. ✖

The ability to answer multiple-choice questions correctly.
బహుళ ఎంపిక ప్రశ్నలకు సరిగా జవాబు చెప్పు సామర్థ్యము

898741101408. ✖

Question Number : 3 Question Id : 89874125726 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which of the following is a potential drawback of using Swayam, Swayamprabha, and other MOOCs for teaching?

బోధనకు స్వయం, స్వయంప్రభ, మూకీలను ఉపయోగించుటలో ఈ దిగువ వానిలో ఏది సంభావ్య లోపము.

Options :

They offer a limited range of subjects and courses.

అవి పరిమిత వ్యాప్తి గల అంశాలు, కోర్సులను అందిస్తాయి

898741101409. ✖

They can lead to a lack of direct, real-time interaction between students and instructors.

అభ్యాసకులు, బోధకుల మధ్య ప్రత్యక్ష వాస్తవ సమయ పరస్పర చర్య లేకపోవుటకు దారితీయవచ్చు.

898741101410. ✔

They are not accessible to a large number of people.

ఎక్కువ మందికి అవి అందుబాటులో ఉండవు

898741101411. ✖

They do not provide any form of certification or evaluation.

అవి ధృవీకరణంకాని, మూల్యాంకనం కాని కలిగించవు

898741101412. ✖

Question Number : 4 Question Id : 89874125727 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

A teacher uses a case study to encourage students to analyze a real-life situation. This is an example of which type of teaching method?

వాస్తవ జీవిత పరిస్థితిని విశ్లేషించుటకు ఉపాధ్యాయుడు కేస్ స్టడీని విద్యార్థులను ప్రోత్సహిస్తాడు.
ఇది ఏ బోధనా పద్ధతికి ఉదాహరణ.

Options :

Teacher-centred method
ఉపాధ్యాయ కేంద్రిత పద్ధతి

898741101413. ✖

Learner-centred method
అభ్యాసక కేంద్రిత పద్ధతి

898741101414. ✔

Off-line method
ఆఫ్లైన్ పద్ధతి

898741101415. ✖

Traditional method
సాంప్రదాయక పద్ధతి

898741101416. ✖

Question Number : 5 Question Id : 89874125728 Question Type : MCQ Option Shuffling : No

Correct Marks : 2 Wrong Marks : 0

In the context of evaluation, what is the primary purpose of a **summative** evaluation?

మూల్యాంకన సందర్భంలో సంగ్రహణాత్మక మూల్యాంకనపు ప్రాథమిక ఉద్దేశమేమి?

Options :

To provide on-going feedback to students during a course.

కోర్సు సమయంలో విద్యార్థులకు నిరంతర ప్రతి ప్రతిపాదన ఇవ్వటానికి

898741101417. ✖

To determine the effectiveness of a teaching method.

బోధనా పద్ధతి సార్థకతను నిర్ణయించటానికి

898741101418. ✖

To summarize student learning at the end of a unit or course

యూనిట్ /కోర్సు అంతములో విద్యార్థి అభ్యాసమును సంగ్రహముగా తెలపటానికి

898741101419. ✔

To help students identify their learning goals.

విద్యార్థులు తమ అభ్యాస లక్ష్యములను గుర్తించుటలో సహకరించటానికి

898741101420. ✖

Question Number : 6 Question Id : 89874125729 Question Type : MCQ Option Shuffling : No

Correct Marks : 2 Wrong Marks : 0

In the context of research, what is a **hypothesis**?

పరిశోధన సందర్భములో 'పరికల్పన' అనగానేమి?

Options :

A statement of fact that has been scientifically proved.

శాస్త్రీయంగా నిరూపించిన ఒక వాస్తవ నివేదిక

898741101421. ✖

A tentative statement about the relationship between two or more variables that can be tested.

పరీక్ష చేయగలిగిన రెండు అంతకంటే ఎక్కువ చలాంశముల మధ్య సంబంధము గురించి తాత్కాలిక నివేదిక

898741101422. ✔

The final conclusion of a research study.

పరిశోధనా అధ్యయనపు చివరి ముగింపు

898741101423. ✖

A detailed summary of the research methodology.

పరిశోధనా పద్ధతి వివరణాత్మక సారాంశము

898741101424. ✖

Question Number : 7 Question Id : 89874125730 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

A researcher is conducting a study using a questionnaire to collect numerical data from a large sample of people. This type of research is primarily:

చాలా పెద్ద జన సమూహపు ప్రతి చయనము నుండి సంఖ్యాపర దత్తాంశ సేకరణకు ఒక పరిశోధకుడు ప్రశ్నావళిని ఉపయోగిస్తున్నాడు. ఇది ముఖ్యంగా ఏ పరిశోధన ఏ పద్ధతికి చెందింది.

Options :

Qualitative
గుణాత్మక
898741101425. ✖

Quantitative
పరిమాణాత్మక
898741101426. ✔

Historical
చారిత్రాత్మక
898741101427. ✖

Experimental
ప్రయోగాత్మక
898741101428. ✖

Question Number : 8 Question Id : 89874125731 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which of the following is a key characteristic of a **descriptive** research study?

వర్ణించు పరిశోధన యొక్క కీలక లక్ష్యము ఈ దిగువ వానిలో ఏది?

Options :

It manipulates an independent variable to observe its effect on a dependent variable.

ఆధారిత చలాంశ ప్రభావమును పరిశీలించుటకు ఒక స్వతంత్ర చలాంశమును అభిసంధానిస్తుంది.

898741101429. ✖

It aims to describe the characteristics of a population or a phenomenon.

ఒక జనాభా, లేదా దృగ్విషయం యొక్క లక్షణాలను వివరించుటకు ప్రయత్నిస్తుంది

898741101430. ✔

It establishes cause-and-effect relationships.

కార్య కారణ సంబంధమును స్థాపిస్తుంది.

898741101431. ✖

It seeks to explore past events and their significance.

గత సంఘటనలను విశ్లేషించి దాని ప్రాముఖ్యతను వివరించ ప్రయత్నిస్తుంది

898741101432. ✖

Question Number : 9 Question Id : 89874125732 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

What is the primary ethical principle related to **confidentiality** in research?
పరిశోధనలో గోప్యతకు సంబంధించి ప్రాథమిక నైతిక సూత్రము ఏది?

Options :

Researchers must get informed consent from all participants.
పాల్గొనే వారందరి నుండి పరిశోధకులు తెలియపరచిన సమ్మతి పొందాలి

898741101433. ✖

Researchers must not publish their findings.
పరిశోధకులు తాము కనుగొన్నది ప్రచురించరాదు

898741101434. ✖

Researchers must protect the identity and private information of their participants.
పాల్గొనే వారి గుర్తింపు, ప్రైవేటు సమాచారము పరిశోధకులు వెల్లడించకూడదు

898741101435. ✔

Researchers must pay participants for their time and effort.
పరిశోధకులు పాల్గొనే వారికి వారి సమయానికి, కృషికి మూల్యం చెల్లించాలి

898741101436. ✖

Question Number : 10 Question Id : 89874125733 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

In the final step of a research study, what is the purpose of preparing a **thesis**?
పరిశోధనా అధ్యయనపు చివరి దశలో, సిద్ధాంత వ్యాసాన్ని తయారుచేయు ఉద్దేశమేమి?

Options :

To present a tentative hypothesis for future research.
భవిష్యత్తు పరిశోధనకు తాత్కాలిక పరికల్పనను ఇచ్చుట

898741101437. ✖

To summarize the key findings, conclusions, and implications of the research.
పరిశోధనలో కనుగొన్న కీలక విషయాలను, ముగింపులను, ప్రభావములను
సంగ్రహముగా తెలుపుట

898741101438. ✔

To conduct a preliminary literature review
ప్రారంభిక సాహిత్య పరిశీలన చేయుట

898741101439. ✖

To collect raw data from the field
క్షేత్రం నుండి మౌలిక డేటా సేకరించటం

898741101440. ✖

Sub-Section Number :

2

Sub-Section Id :

8987411051

Question Shuffling Allowed :

No

Question Id : 89874125734 Question Type : COMPREHENSION Sub Question Shuffling Allowed : No Group Comprehension Questions : No Question Pattern Type : NonMatrix

Question Numbers : (11 to 15)

Question Label : Comprehension

Answer questions (11-15) after reading the following passage:

ఈ దిగువ పాసేజీ చదివి 11-15 ప్రశ్నలకు సమాధానము వ్రాయుము.

Passage: The Evolution of Artificial Intelligence (కృత్రిమ మేధస్సు పరిణామం)

The idea of creating "thinking machines" is not new; its roots can be traced back to ancient myths of automatons and intelligent artifacts. However, the modern concept of Artificial Intelligence (AI) truly began to take shape in the mid-20th century with pioneers like Alan Turing. In his 1950 paper, Turing proposed what is now known as the "Turing Test," a criterion for a machine's ability to exhibit intelligent behavior equivalent to, or indistinguishable from, that of a human. Early AI research focused on symbolic reasoning, attempting to create systems that could solve problems through logical rules and symbolic manipulation, the "good old-fashioned AI" (GOFAI) approach. These systems were successful in specific, narrow tasks, like playing chess or solving mathematical equations. However, they struggled with tasks that required common sense or handling uncertain, real-world information.

The limitations of GOFAI paved the way for the rise of connectionism in the 1980s, which draws inspiration from the structure of the human brain. This led to the development of artificial neural networks, which are now the backbone of modern AI. Unlike rule-based systems, neural networks learn from vast amounts of data, identifying patterns and making predictions without being explicitly programmed for every scenario. Deep learning, a subset of machine learning using networks with multiple layers, has enabled breakthroughs in areas like image recognition and natural language processing. Despite these advancements, significant challenges remain. Creating a machine with true consciousness or self-awareness, rather than just simulating it, is still a distant goal. Furthermore, as AI systems become more integrated into society, ethical considerations regarding bias in algorithms, job displacement, and the potential for misuse are becoming increasingly urgent concerns.

‘అలోచించగల యంత్రాల సృష్టి’ అనే భావన కొత్తదేమీ కాదు, దీని మూలాలు ప్రాచీనకాల పురాణాలలో, అటోమేటిన్లు (స్వయంచాలిత యంత్రాలు) వంటి మేధోజనిత, అవిష్కరణలలో ఉన్నాయి. అయినప్పటికీ, ‘కృత్రిమ మేధ’ (Artificial Intelligence) అనే అధునికభావన 20వ శతాబ్దం మధ్యలో అలాన్ ట్యూరింగ్ వంటి మార్గదర్శక మేధావుల ద్వారా రూపకల్పన చేయబడింది. ట్యూరింగ్ టెస్ట్ గా నేడు ప్రఖ్యాతిగాంచిన ఒక ప్రమాణాన్ని 1950లో తన పరిశోధన పత్రంలో ట్యూరింగ్ ప్రతిపాదించాడు. మానవుని స్వీయ మేధో ప్రవర్తనను ఒక యంత్రం చూపగలదా, లేక మానవ మేధో ప్రవర్తనతో సంబంధంలేని విధంగా ఉంటుందా అనేదాన్ని పరిశీలించే ప్రమాణం ఈ ట్యూరింగ్ టెస్ట్. మొదట్లో AI పరిశోధనలు ప్రతీకాత్మక తార్కికంపై కేంద్రీకృతమైనాయి. సమస్యలు మరియు తార్కిక నియమాలను సంకేతాల ఆధారంగా రూపొందించడానికి, ఈ విధానం ప్రయత్నించింది. ఈ విధానం ‘పాతపద్ధతి కృత్రిమ మేధ’ (Good Old-Fashioned AI)గా ప్రసిద్ధి చెందింది (GOFAI). ఈ విధానాలు కొన్ని కొన్ని నిర్దిష్ట, పరిమిత కార్యాలలో, ఉదా: చెస్ ఆడడం, గణిత సమీకరణాలను సాధించడం వంటి వాటిలో విజయవంతమైనాయి. అయితే, సామాన్య జ్ఞానం అవసరమయ్యే, లేదా అస్థిర, వాస్తవ ప్రపంచ సమాచార నిర్వహణలో అవి విఫలమైనాయి (GOFAI)కి ఉన్నా ఈ పరిమితుల వల్ల 1980లలో ‘కనెక్షనిజం’ (Connectionism) ఉద్భవించింది. మానవ మేధస్సు (Human Brain) నుండి ఇది ప్రేరణ పొందింది. దాంతో, కృత్రిమ నాడీ నెట్వర్క్స్ (Artificial Neural Networks) అభివృద్ధి చెందింది. నేటికీ ఇది అధునిక AI యొక్క మౌలికమైన నాడీవ్యవస్థగా కొనసాగుతుంది. నియమాధారిత సిస్టమ్స్ తో పోలిస్తే, న్యూరల్ నెట్వర్క్ పెద్దఎత్తున data నుండి గ్రహిస్తాయి. నమూనాలను గుర్తించి, ప్రతి పరిస్థితికి అనుగుణంగా (ప్రత్యేకంగా ప్రోగ్రాం చేయకపోయిన) భవిష్యవాణిని అందిస్తాయి. డీప్ లెర్నింగ్ (Deep Learning) అనేది అనేక పొరలలో (multiple layers) ఉన్నా నెట్వర్క్స్ను ఉపయోగించే మెషీన్ లెర్నింగ్ (Machine Learning) యొక్క ఉపవర్గం. చిత్రాల గుర్తింపు మరియు సహజ భాషా ప్రక్రియ మొదలగు రంగాలలో ప్రత్యామ్నాయమైన వృద్ధి సాధించడానికి దోహదపడింది. ఇమేజ్ గుర్తింపు, భాషా ప్రాసెసింగ్ వంటి రంగాలలో పురోగతి సాధించినా ఇంకా పెద్ద సవాళ్ళు ఉన్నాయి. అనుకరణ కాకుండా, నిజమైన చైతన్యం, లేదా స్వపరిజ్ఞానం కలిగిన యంత్రాన్ని సృష్టించడం సుదూర లక్ష్యమే, తదుపరి, సహజ భాషాసరళి సమాజంలో మరింత మిళితమవుతున్నాకొద్దీ, అల్గోరిథమ్స్ లో పాక్షికత, ఉద్యోగాల తొలగింపు మరియు దుర్వినియోగం వంటి అంశాలపై నైతిక విమర్శ మరింత ముఖ్యమైన సమస్యలుగా మారుతున్నాయి.

Sub questions

Question Number : 11 Question Id : 89874125735 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

What was the main limitation of "good old-fashioned AI" (GOFAI)?
గుడ్ ఓల్డ్ ఫాషన్డ్ AI (GOFAI) యొక్క పరిమితి ఏమిటి?

Options :

- It was too dependent on data.
- ఇది డేటాపై ఎక్కువగా ఆధారపడి ఉండేది

898741101442. ✖

It could not handle tasks that required common sense or real-world information.
ఇది సామాన్య జ్ఞానం లేదా నిజజీవిత సమాచారాన్ని అవసరమైన పనులను నిర్వహించలే
కపోయింది.

898741101443. ✔

It was inspired by the human brain.
ఇది మానవ మస్తిష్కం నుండి ప్రేరణ పొందింది.

898741101444. ✖

**Question Number : 12 Question Id : 89874125736 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0**

According to the passage, what is the primary advantage of artificial neural networks?
పాఠంలో పేర్కొన్న ప్రకారం, కృత్రిమ నాడీ జాలాల (artificial neural networks) ప్రధాన
లాభం ఏమిటి ?

Options :

They are better at symbolic reasoning.
అవి చిహ్నాత్మక తర్కంలో (symbolic reasoning) మెరుగ్గా ఉంటాయి.

898741101445. ✖

They do not require a lot of data.
వాటికి ఎక్కువ డేటా అవసరం లేదు

898741101446. ✖

They learn patterns from data instead of being programmed with explicit rules.
అవి స్పష్టమైన నియామాలతో ప్రోగ్రామ్ చేయబడకుండా, డేటా నుండి నమూనాలను
నేర్చుకుంటాయి.

898741101447. ✔

They were the first type of AI developed.
ఇది మొదట రూపొందించిన AI రకం

898741101448. ✖

**Question Number : 13 Question Id : 89874125737 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0**

The passage suggests that modern AI has achieved breakthroughs in which of the following areas?

పాఠంలో సూచించబడిన ప్రకారం, ఆధునిక AI ఈ క్రింది ఏ ప్రాంతాల్లో పురోగతిని సాధించింది.

Options :

Passing the Turing Test for all tasks.

అన్ని పనుల కోసం ట్యూరింగ్ టెస్ట్ చేయడం

898741101449. ✖

Achieving true consciousness.

నిజమైన చైతన్యాన్ని సాధించడం

898741101450. ✖

Solving real-world problems using rule-based systems.

నియమాధారిత వ్యవస్థలను ఉపయోగించి నిజజీవిత సమస్యలను పరిష్కరించడం

898741101451. ✖

Image recognition and natural language processing.

చిత్ర గుర్తింపు మరియు సహజ భాషా ప్రాసెసింగ్

898741101452. ✔

Question Number : 14 Question Id : 89874125738 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

The passage implies that the ethical concerns surrounding AI are primarily related to its:

పాఠం ప్రకారము AI చుట్టూ ఏర్పడిన నైతిక సమస్యలు ప్రధానంగా ఏ అంశాలకు సంబంధించాయి ?

Options :

Age and historical development.

వయస్సు మరియు చారిత్రక అభివృద్ధి

898741101453. ✖

Integration into society and potential for misuse and bias.

సమాజంలో ఇంటిగ్రేషన్ మరియు దుర్వినియోగం, పక్షికత అవకాశాలు

898741101454. ✔

Dependence on logic and math.

లాజిక్ మరియు గణితముపై ఆధారపడడం

898741101455. ✖

898741101456. ✖

Question Number : 15 Question Id : 89874125739 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which of the following statements best reflects the overall theme of the passage?

క్రింది వాటిలో ఏ వాఖ్యం పాఠంలోని ప్రధాన అంశాన్ని (overall theme) అత్యుత్తమంగా ప్రతిబింబిస్తుంది

Options :

AI research is largely a dead-end, as evidenced by its early failures.

898741101457. ✖

AI పరిశోధన ప్రధానంగా విఫలమని, ప్రారంభ విఫలతలతో స్పష్టమవుతుంది

The development of AI has been a gradual process with both successes and ongoing challenges.

898741101458. ✔

AI అభివృద్ధి ఒక క్రమ (gradual) ప్రక్రియ, దీని లోపల విజయాలు మరియు కొనసాగుతున్న సవాళ్లు ఉన్నాయి.

Modern AI is already more intelligent than humans.

898741101459. ✖

ఆధునిక AI ఇప్పటికే మానవ బుద్ధిని మించిన స్థాయిలో ఉంది

The most important aspect of AI is its ability to pass the Turing Test.

898741101460. ✖

AI లో అత్యంత ముఖ్యమైన అంశం ట్యూరింగ్ టెస్ట్ పాస్ చేయగల సామర్థ్యం

Sub-Section Number :

3

Sub-Section Id :

8987411052

Question Shuffling Allowed :

Yes

Question Number : 16 Question Id : 89874125740 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

The response of the receiver to the sender's message is called:

పంపిన వ్యక్తి (sender) యొక్క సందేశానికి స్వీకరించిన వ్యక్తి (receiver) ఇచ్చే
ప్రతిస్పందనను ఏమని అంటారు?

Options :

898741101461. ✖ Encoding
సంకేతీకరణ

898741101462. ✖ Decoding
సంకేతవివరణ

898741101463. ✔ Feedback
ప్రతిస్పందన

898741101464. ✖ Channel
మార్గం

Question Number : 17 Question Id : 89874125741 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which type of communication includes gestures, facial expressions, and body language?
హావభావలు, ముఖాభినయం, శరీర భాషను (body language) ఉపయోగించే సంబంధం
ఏ రకానికి చెందుతుంది?

Options :

898741101465. ✖ Verbal communication
మౌఖిక సంబంధం

898741101466. ✖ Written communication
వ్రాత సంబంధం

898741101467. ✔ Non-verbal communication
అమౌఖిక సంబంధం

898741101468. ✖ Formal communication
ప్రామాణిక సంబంధం

Question Number : 18 Question Id : 89874125742 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

When a manager holds a formal meeting to give instructions to all team members, what type of communication is being used ?

ఒక మేనేజర్, అన్ని టీమ్ సభ్యులకు సూచనలు ఇచ్చే విధంగా అధికారిక సమావేశాన్ని నిర్వహించినప్పుడు, ఏ రకమైన కమ్యూనికేషన్ ఉనయోగించబడుతుంది ?

Options :

Horizontal

సమాంతర

898741101469. ✖

Vertical

నిలువురేఖ

898741101470. ✖

Informal

అనధికారిక

898741101471. ✔

Visual

దృశ్య

898741101472. ✖

Question Number : 19 Question Id : 89874125743 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

One of the "7 Cs" of effective communication, which emphasizes being brief and to the point, is:

సమర్థవంతమైన కమ్యూనికేషన్‌లో "7 Cs"లో ఏది సందేశానికన చిన్నది, స్పష్టంగా మరియు నేరుగా ఉంచడంపై దృష్టి సారిస్తుంది?

Options :

Courtesy

898741101473. ✖ వినయం

Coherence

898741101474. ✖ సమగ్రత

Conciseness

898741101475. ✔ సంక్షిప్తత

Correctness

898741101476. ✖ సరైనదైనది

Question Number : 20 Question Id : 89874125744 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

"Grapevine" communication is another name for which type of communication?
"గ్రేప్ వైన్" కమ్యూనికేషన్ అనేది ఏ రకమైన కమ్యూనికేషన్?

Options :

898741101477. ✖ Official
అధికారిక

898741101478. ✖ Formal
ప్రామాణిక

898741101479. ✔ Informal
అనధికారిక

898741101480. ✖ Horizontal
సమాంతర

Question Number : 21 Question Id : 89874125745 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Two persons P and Q walk around a circular path in a park. They start at 7AM at the same point but in opposite direction. P and Q walk at the rate of 3 rounds and 6 rounds per hour respectively. By what time they cross each other 7 times?

ఒక పార్కులోని వృత్తాకార బాట గుండా ఇద్దరు వ్యక్తులు P మరియు Qలు నడుస్తారు. ఉ. 7 గంటలకు వారు ఒకే స్థానం నుండి మరియు వ్యతిరేక దిశలలో నడక ప్రారంభిస్తారు. P మరియు Qలు వరుసగా గంటకు 3 రౌండ్లు మరియు 6 రౌండ్లు పూర్తి చేయగలరు. ఏ సమయాన వారు ఒకరి నొకరు 7 సార్లు దాటుతారు?

Options :

7.40 AM

ఉ. 7.40

898741101481. ✓

7.30 AM

ఉ. 7.30

898741101482. ✗

7.50 AM

ఉ. 7.50

898741101483. ✗

7.52 AM

ఉ. 7.52

898741101484. ✗

Question Number : 22 Question Id : 89874125746 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Working efficiencies of three persons A,B and C in completing a work are as follows:

A finishes a% of the work in b days, B finishes b% of the work in c days, and C finishes c% of the work in a days, where a,b,c are positive integers. Then the ratio of working efficiencies of A,B,C is

ఒక పనిని పూర్తిచేయుటలో ముగ్గురు వ్యక్తుల A,B మరియు Cల పని సామర్థ్యం క్రింది విధంగా ఉంది: a% పనిని A అనే వ్యక్తి b రోజులలో, b% పనిని B అనే వ్యక్తి c రోజులలో, మరియు c% పనిని C అనే వ్యక్తి a రోజులలో పూర్తిచేయగలరు. ఇక్కడ a,b,cలు ధనపూర్ణ సంఖ్యలు. అప్పుడు A,B,C పని తనముల నిష్పత్తి:

Options :

898741101485. ✖ $ab^2 : a^2c : bc^2$

898741101486. ✔ $a^2c : ab^2 : bc^2$

898741101487. ✖ $bc^2 : ab^2 : a^2c$

898741101488. ✖ $a^2c : bc^2 : ab^2$

Question Number : 23 Question Id : 89874125747 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

If A is the sister of the daughter of B's daughter, then A is related to B as

B యొక్క కూతురు యొక్క కూతురుకి సోదరి A అయితే B తో A కు గల బంధుత్వం ఏది?

Options :

A is the daughter of B
B యొక్క కూతురు A

898741101489. ✖

A is the younger sister of B
B యొక్క చిన్న సోదరి A

898741101490. ✖

A is grand daughter of B
B యొక్క మనవరాలు A

898741101491. ✔

A is the elder sister of B
B యొక్క పెద్దక్క A

898741101492. ✖

Question Number : 24 Question Id : 89874125748 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

A customer has some amount of money to purchase 16 identical articles. When the customer gets 20 articles? The customer gets 20 articles for the marked price of 16 articles with a discount. Then the percentage of discount is
ఒక వినియోగదారుడి వద్ద 16 ఒకే రకమైన వస్తువులను కొనడానికి కొంత డబ్బు కలదు. ఆ వినియోగదారుడు 16 వస్తువుల ప్రకటిత వెలకే 20 వస్తువులను డిస్కౌంటుతో పొందుతాడు. అప్పుడు తగ్గింపు శాతం

Options :

898741101493. ✖ 15
898741101494. ✔ 20
898741101495. ✖ 22
898741101496. ✖ 25

Question Number : 25 Question Id : 89874125749 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

If $a, 1a, 3a9, a41$ are four numbers written in decimal system with $0 \leq a \leq 9$, whose sum is 1032, then $a =$

$0 \leq a \leq 9$ అవుతూ, $a, 1a, 3a9, a41$ లు దశాంశమానంలో వ్రాసిన నాలుగు సంఖ్యల మొత్తం 1032 అయినచో $a =$

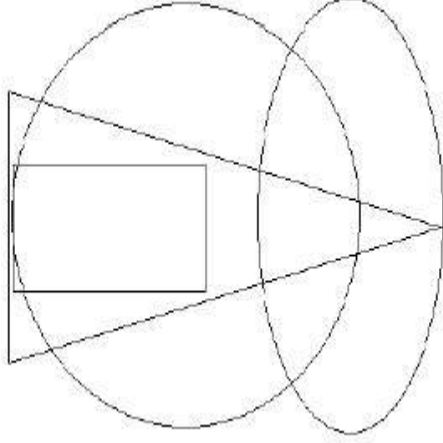
Options :

898741101497. ✖ 9
898741101498. ✖ 4
898741101499. ✖ 5
898741101500. ✔ 6

Correct Marks : 2 Wrong Marks : 0

In the following figure, the triangle represents graduates, the rectangle represents police officers, the circle represents income tax payers and the ellipse represents the shop keepers. Based on the figure, which of the following is correct?

క్రింది పటంలో త్రిభుజం పట్టభద్రులను సూచిస్తుంది, పోలీసు అధికారులను దీర్ఘచతురస్రం, ఆదాయపు పన్ను చెల్లించు వారిని వృత్తం మరియు దుకాణదారులను దీర్ఘవృత్తం సూచిస్తాయి. ఈ పటం ఆధారంగా క్రింది వాటిలో ఏది సరైనది?



Options :

None of the non-graduate shopkeepers is a policeman and a non-graduate police man is a shop keeper.

పట్టభద్రులు కాని దుకాణదారులలో ఎవ్వరూ పోలీసు అధికారి కాదు మరియు ఒక పట్టభద్రుడు కాని పోలీసు ఒక దుకాణదారు.

898741101501. ✖

Some of the graduate shopkeepers are income tax payers even though they discharge duties as police officers.

కొందరు పోలీసు అధికారులుగా విధులు నిర్వహించినప్పటికీ వారు పట్టభద్రులైన దుకాణదారులై ఉండి పన్ను చెల్లింపుదారులై ఉన్నారు.

898741101502. ✖

Some of the graduate police officers who pay income tax are graduate shopkeepers.

పన్ను చెల్లించే కొందరు పట్టభద్రులైన పోలీసు అధికారులు పట్టభద్రులైన దుకాణదారులై ఉన్నారు.

898741101503. ✖

None of the graduateshop keepers is a police officer nor a graduate police officer a shopkeeper.

పట్టభద్రులైన దుకాణదారులెవ్వరూ పోలీసు అధికారులు కారు, ఏ పట్టభద్రులైన పోలీసు అధికారి దుకాణదారు కారు.

898741101504.

Question Number : 27 Question Id : 89874125751 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

The triplet of numbers that is similar to the triplet (91,77,143) among the following is

క్రింది వాటిలో (91, 77, 143) అనే త్రికంనకు సారూప్యంగా ఉన్న త్రికం

Options :

898741101505. ✖ (109, 119, 99)

898741101506. ✖ (117,121,187)

898741101507. ✔ (119,323,437)

898741101508. ✖ (99,90,143)

Question Number : 28 Question Id : 89874125752 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

In syllogistic logic, what does the “mood” of a syllogism represent?

సిలాజిస్టిక్ తర్కంలో ఒక సిలాజిసం యొక్క ‘మానసిక స్థితి’ని ఏది తెలియజేస్తుంది?

Options :

The emotional feeling expressed
భావోద్వేగ భావనను వ్యక్తపరుస్తుంది

898741101509. ✖

The arrangement of major and minor premises
మేజర్ మరియు మైనర్ అవరణల అమరిక

898741101510. ✖

The types of categorical propositions in order
ఒక క్రమంలో వివిధ రకాల వర్గీకృత ప్రతిపాదనలు

898741101511. ✔

The validity of the conclusion
ముగింపు యొక్క చెల్లుబాటు

898741101512. ✖

Question Number : 29 Question Id : 89874125753 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which of the following best illustrates the use of Upamana as a means of knowledge?

క్రింది వాటిలో ఏది జ్ఞానానికి మార్గంగా ఉపమానను బాగా విశదీకరిస్తుంది?

Options :

Hearing thunder and inferring the presence of rain
ఉరుములు మెరుపులతో కూడిన వర్షం చెవిని పడటం

898741101513. ✖

Recognizing a new animal after a verbal description compares it to a known animal

ఒక కొత్త జంతువును మౌఖిక వివరణ ద్వారా దానిని ఒక తెలిసిన జంతువుతో పోల్చుకోగలగటం

898741101514. ✔

Remembering an old event

ఒక పాత సంఘటనను గుర్తుకుతెచ్చుకోవడం

898741101515. ✖

Directly seeing a bird

నేరుగా ఒక పక్షిని చూడటం

898741101516. ✖

Question Number : 30 Question Id : 89874125754 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which kind of Anumana is illustrated by concluding that “Since the river is swollen, it must have rained upstream”?

‘బహుశా ఎగువన వర్షం పడటం వల్లనేమో నది ఉప్పొంగి ప్రవహిస్తోంది’ అనే యుగింపు అనుమానలో ఏ రకాన్ని వివరిస్తుంది?

Options :

Purvavat (from cause to effect)
పూర్వావత్

898741101517. ✖

Sheshavat (from effect to cause)
శేషావత్

898741101518. ✔

Samanyatodrishta (from general concomitance)
సామాన్యతోద్రిష్ట

898741101519. ✖

Asiddha (fallacious inference) (GIVE VATHU)
అసిద్ధ

898741101520. ✖

Sub-Section Number :

4

Sub-Section Id :

8987411053

Question Shuffling Allowed :

No

Question Id : 89874125755 Question Type : COMPREHENSION Sub Question Shuffling Allowed : No Group Comprehension Questions : No Question Pattern Type : NonMatrix

Question Numbers : (31 to 35)

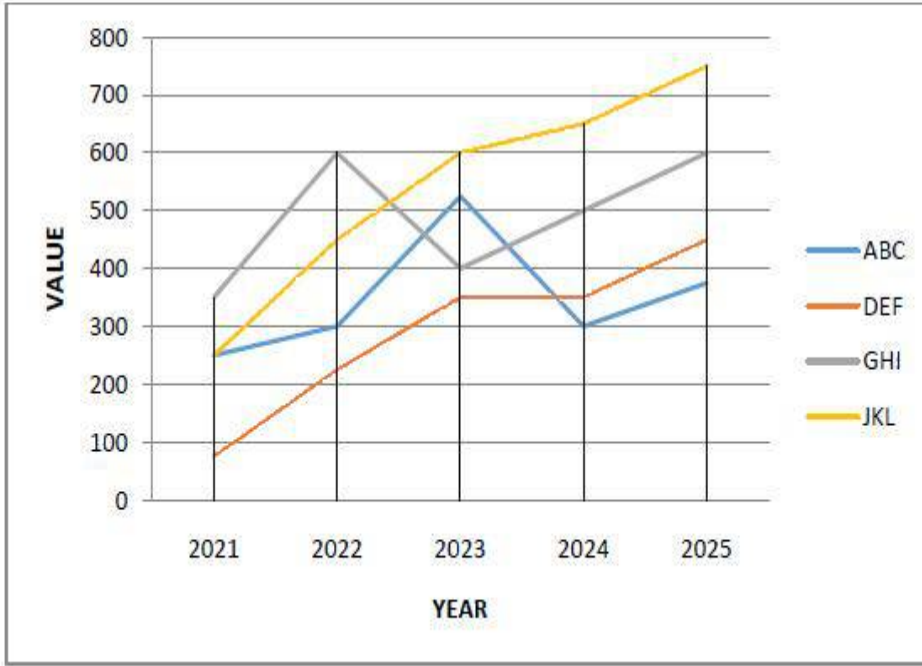
Question Label : Comprehension

Answer the questions from 31 to 35 based on the following diagram.

క్రింది పటం ఆధారంగా 31 నుండి 35 వరకు గల ప్రశ్నలకు జవాబులనిమ్ము.

Company Performance (2021 – 2025)

కంపెనీ పనితీరు (2021 – 2025)



Sub questions

Question Number : 31 Question Id : 89874125756 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

From 2021-2022 years which company has earned least percentage increase in its value?

2021 నుండి 2022 సంవత్సరాలలో ఏ కంపెనీ దాని విలువలో అత్యంత తక్కువ పెరుగుదల శాతం పొందినది?

Options :

898741101521. ✖ DEF

898741101522. ✖ GHI

898741101523. ✔ ABC

898741101524.

Question Number : 32 Question Id : 89874125757 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Which company has shown highest growth during the years 2023 to 2025?

2023 నుండి 2025 సంవత్సరాలలో అత్యధిక పెరుగుదలను చూపిన కంపెనీ ఏది?

Options :

898741101525. ✖ ABC

898741101526. ✖ GHI

898741101527. ✔ DEF

898741101528. ✖ JKL

Question Number : 33 Question Id : 89874125758 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Between the years 2021-2025, which company achieved the highest percentage increase in its value?

2021-2025 సంవత్సరాల మధ్య ఏ కంపెనీ దాని విలువలో అత్యధిక పెరుగుదల శాతం సాధించింది?

Options :

898741101529. ✖ ABC

898741101530. ✔ DEF

898741101531. ✖ GHI

898741101532. ✖ JKL

Question Number : 34 Question Id : 89874125759 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

What is the approximate ratio of DEF's value to JKL's value in the year 2025?

2025 సంవత్సరంలో DEF యొక్క విలువకు, JKL యొక్క విలువకు గల రూపరేఖ నిష్పత్తి ఎంత?

Options :

898741101533. ✓ 3:5

898741101534. ✗ 2:3

898741101535. ✗ 5:8

898741101536. ✗ 3:4

Question Number : 35 Question Id : 89874125760 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which company shows continuous growth from 2021 to 2025 without a decline in any year?

2021 నుండి 2025 వరకు ఏ సంవత్సరంలోనూ తగ్గకుండా అవిచ్ఛిన్నంగా పెరుగుదలను చూపిన కంపెనీ ఏది?

Options :

898741101537. ✗ DEF

898741101538. ✗ GHI

898741101539. ✓ JKL

898741101540. ✗ XYZ

Sub-Section Number :

5

Sub-Section Id :

8987411054

Question Shuffling Allowed :

Yes

Question Number : 36 Question Id : 89874125761 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

What is the full form of OCR?

OCR యొక్క పూర్తి రూపం ఏమిటి?

Options :

Optical Character Recognition

ఆప్టికల్ క్యారెక్టర్ రికగ్నిషన్

898741101541. ✓

Optical Cell Reader

ఆప్టికల్ సెల్ రీడర్

898741101542. ✗

Optical Corrector Recalculation

ఆప్టికల్ కరెక్టర్ రీకాల్క్యులేషన్

898741101543. ✗

Optical Corrector Rule

ఆప్టికల్ కరెక్టర్ రూల్

898741101544. ✗

Question Number : 37 Question Id : 89874125762 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

What is the email attachment size limit in Gmail?

Gmail లో ఇమెయిల్ అటాచ్మెంట్ సైజు పరిమితి ఎంత?

Options :

10 MB

898741101545. ✗

15 MB

898741101546. ✗

25 MB

898741101547. ✓

40 MB

898741101548. ✗

Question Number : 38 Question Id : 89874125763 Question Type : MCQ Option Shuffling : No

Correct Marks : 2 Wrong Marks : 0

What is the primary distinguishing feature between an audio conference and a video conference?

ఆడియో కాన్ఫరెన్స్ మరియు వీడియో కాన్ఫరెన్స్ మధ్య ప్రాథమిక ప్రత్యేక లక్షణం ఏమిటి ?

Options :

The cost of equipment required

అవసరమైన పరికరాల ధర

898741101549. ✖

The number of participants involved

పాల్గొనేవారి సంఖ్య

898741101550. ✖

The mode of communication

కమ్యూనికేషన్ విధానం

898741101551. ✔

The level of interaction

పరస్పర చర్య స్థాయి

898741101552. ✖

Question Number : 39 Question Id : 89874125764 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

What does the acronym NMEICT stand for in the context of digital initiatives?
డిజిటల్ చొరవల సందర్భంలో NMEICT అనే సంక్షిప్త పదం దేనిని సూచిస్తుంది ?

Options :

898741101553. ✖ National Mission on E-governance through ICT
నేషనల్ మిషన్ ఆన్ ఈ-గవర్నెన్స్ త్రూ ICT
898741101554. ✔ National Mission on Education through ICT
నేషనల్ మిషన్ ఆన్ ఎడ్యుకేషన్ త్రూ ICT
898741101555. ✖ National Mission on Education and Training through ICT
నేషనల్ మిషన్ ఆన్ ఎడ్యుకేషన్ అండ్ ట్రైనింగ్ త్రూ ICT
898741101556. ✖ National Mission on E-learning through ICT
నేషనల్ మిషన్ ఆన్ ఈ-లెర్నింగ్ త్రూ ICT

Question Number : 40 Question Id : 89874125765 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

NPTEL is an initiative of which institutions?
NPTEL ఏ సంస్థల చొరవ?

Options :

IITs and IIMs
ఐఐఐటీలు మరియు ఐఐఎంలు
898741101557. ✖

IITs and IISc
ఐఐఐటీలు మరియు ఐఐఎస్సీ
898741101558. ✔

AIIMS and IISc
ఎయిమ్స్ మరియు ఐఐఎస్సీ
898741101559. ✖

NCERT and AIIMS
ఎన్సీఈఆర్టీ మరియు ఎయిమ్స్
898741101560. ✖

Question Number : 41 Question Id : 89874125766 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

How many goals are in the Sustainable Development Agenda?
సుస్థిర అభివృద్ధి అజెండాలో ఎన్ని లక్ష్యాలు ఉన్నాయి.

Options :

898741101561. ✖ 8

898741101562. ✖ 12

898741101563. ✔ 17

898741101564. ✖ 20

Question Number : 42 Question Id : 89874125767 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

What is the primary impact of increased fossil fuel consumption by humans?

మానవులు శిలాజ ఇంధన వినియోగం పెరగడం వల్ల కలిగే ప్రాథమిక ప్రభావం ఏమిటి ?

Options :

Decreased soil erosion

మట్టి పొరల క్షయం తగ్గటం

898741101565. ✖

Improved air quality

మెరుగైన గాలి నాణ్యత

898741101566. ✖

Triggering climate change and greenhouse gas emissions

వాతావరణ మార్పు మరియు గ్రీన్ హౌస్ వాయు ఉద్గారాలను ప్రేరేపించడం

898741101567. ✔

Enhanced ocean health

మెరుగైన సముద్ర ఆరోగ్యం

898741101568. ✖

Question Number : 43 Question Id : 89874125768 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which of the following pollutants, when present in soil, can be taken up by plants and pose a risk to human health through the food chain?

కింది కాలుష్య కారకాలలో ఏది నేలలో ఉన్నప్పుడు మొక్కలు గ్రహించి ఆహార గొలుసు ద్వారా మానవ ఆరోగ్యానికి హాని కలిగిస్తాయి?

Options :

Organic fertilizers
సేంద్రియ ఎరువులు

898741101569. ✖

Excessive nitrates from agricultural runoff
వ్యవసాయ వ్యర్థాల నుండి అధిక నైట్రేట్లు

898741101570. ✖

Biodegradable organic waste
బయోడిగ్రేడబుల్ సేంద్రియ వ్యర్థాలు

898741101571. ✖

Heavy metals such as lead and mercury
సీసం మరియు పాదరసం వంటి భారీ లోహాలు

898741101572. ✔

Question Number : 44 Question Id : 89874125769 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Hydropower generates electricity by converting the potential energy of stored water into which type of energy using turbines?

నిల్వ చేయబడిన నీటి యొక్క సంభావ్య శక్తిని టర్బైన్లను ఉపయోగించి ఏ రకమైన శక్తిగా మార్చడం ద్వారా జలశక్తి విద్యుత్తును ఉత్పత్తి చేస్తుంది ?

Options :

Thermal energy

ఉష్ణ శక్తి

898741101573. ✖

Chemical energy

రసాయన శక్తి

898741101574. ✖

Kinetic energy

గతి శక్తి

898741101575. ✔

Nuclear energy

అణు శక్తి

898741101576. ✖

Question Number : 45 Question Id : 89874125770 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

The Montreal Protocol is an international treaty designed to protect the ozone layer by phasing out the production and consumption of:
మాంట్రియల్ ప్రోటోకాల్ అనేది ఈ క్రింది వాటి ఉత్పత్తి మరియు వినియోగాన్ని దశల వారీగా తొలగించడం ద్వారా ఓజోన్ పొరను రక్షించడానికి రూపొందించబడిన ఒక అంతర్జాతీయ ఒప్పందం:

Options :

Chlorofluorocarbons (CFCs)
క్లోరోఫ్లోరోకార్బన్లు (CFCs)

898741101577. ✓

Greenhouse gases
గ్రీన్ హౌస్ వాయువులు

898741101578. ✗

Persistent organic pollutants (POPs)
నిరంతర సేంద్రీయ కాలుష్య కారకాలు (POPs)

898741101579. ✗

Carbon dioxide equivalents
కార్బన్ డయాక్సైడ్ సమానమైనవి

898741101580. ✗

Question Number : 46 Question Id : 89874125771 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which Gupta emperor is traditionally credited with founding the Nalanda University in the 5th century CE?

5వ శతాబ్దంలో నలంద విశ్వవిద్యాలయాన్ని స్థాపించిన గుప్త చక్రవర్తి ఎవరు?

Options :

898741101581. ✖ Chandragupta Maurya
చంద్రగుప్త మౌర్య

898741101582. ✖ Ashoka
అశోకుడు

898741101583. ✔ Kumaragupta- I
కుమారగుప్తుడు - I

898741101584. ✖ Harsha
హర్షుడు

Question Number : 47 Question Id : 89874125772 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

The liberalization of the Indian economy in the 1990s led to which impact on higher education?

1990లలో భారత ఆర్థిక వ్యవస్థ సరళీకరణ ఉన్నత విద్యపై ఎలాంటి ప్రభావానికి దారితీసింది.

Options :

898741101585. ✖ A decline in educational standards and quality.
విద్యా ప్రమాణాలు మరియు నాణ్యతలో క్షీణత

898741101586. ✖ Increased access to higher education for rural students.
గ్రామీణ విద్యార్థులకు ఉన్నత విద్యకు ప్రాప్యత పెరిగింది

898741101587. ✔ A significant increase in the availability of professional courses and institutions
ప్రోఫెషనల్ కోర్సులు మరియు సంస్థల లభ్యతలో గణనీయమైన పెరుగుదల

898741101588. ✖ Government monopolization of the education sector.
విద్యా రంగం యొక్క ప్రభుత్వ ఏకస్వామ్యం

Question Number : 48 Question Id : 89874125773 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which of the following is an example of a non-conventional learning program?
ఈ కింది వాటిలో ఏది సాంప్రదేయతర అభ్యాస కార్యక్రమానికి ఉదాహరణ?

Options :

898741101589. ✖ A traditional temple education system.
సాంప్రదాయ ఆలయ విద్యా విధానం

898741101590. ✖ A brick-and-mortar university classroom.
ఇటుక మరియు మోర్టార్ విశ్వవిద్యాలయ తరగతి గది

898741101591. ✖ The ancient Gurukul system of education.
పురాతన గురుకుల విద్యా విధానం

898741101592. ✔ Distance learning programs offered by institutions like IGNOU.
ఇగ్నో వంటి సంస్థలు అందించే దూరవిద్య కార్యక్రమాలు

Question Number : 49 Question Id : 89874125774 Question Type : MCQ Option Shuffling : No

Correct Marks : 2 Wrong Marks : 0

According to the National Education Policy (NEP) 2020 in India, what is one of the key goals concerning skill development?

భారతదేశంలో జాతీయ విద్యా విధానం(NEP) 2020 ప్రకారం, నైపుణ్యాభివృద్ధికి సంబంధించిన ముఖ్య లక్ష్యాలలో ఒకటి ఏమిటి?

Options :

898741101593. ✖ To eliminate technical and vocational education entirely
సాంకేతిక మరియు వృత్తి విద్యను పూర్తిగా తొలగించడం

898741101594. ✔ To introduce vocational training from Class 6 onwards
6వ తరగతి నుండి వృత్తి శిక్షణను ప్రవేశపెట్టడం

898741101595. ✖ To promote an exam-centric approach to learning
పరీక్షా కేంద్రీకృత అభ్యాస విధానాన్ని ప్రోత్సహించడం

898741101596. ✖ To extend the duration of courses in higher education
ఉన్నత విద్యలో కోర్సుల వ్యవధిని పొడగించడం

Question Number : 50 Question Id : 89874125775 Question Type : MCQ Option Shuffling : No

Correct Marks : 2 Wrong Marks : 0

What is a key role of Civil Society Organizations (CSOs) in policy-making within a democratic system?

ప్రజాస్వామ్య వ్యవస్థలో విధాన రూపకల్పనలో పౌర సమాజ సంస్థల (CSOs) కీలక పాత్ర ఏమిటి?

Options :

898741101597. ✓ Acting as a watchdog to ensure government accountability
ప్రభుత్వ జవాబుదారీతనాన్ని నిర్ధారించడానికి కాపలాదారుగా వ్యవహరించడం

898741101598. ✗ Exclusively providing direct political leadership
ప్రత్యేకంగా ప్రత్యక్ష రాజకీయ నాయకత్వాన్ని అందించడం

898741101599. ✗ Suppressing the voice of marginalized communities
అణగారిన వర్గాల గొంతును అణచివేయడం

898741101600. ✗ Enforcing governmental laws
ప్రభుత్వ చట్టాలను అమలు చేయడం

Paper II

Section Id :	898741340
Section Number :	2
Section type :	Online
Mandatory or Optional :	Mandatory
Number of Questions :	100
Number of Questions to be attempted :	100
Section Marks :	200
Maximum Instruction Time :	0
Sub-Section Number :	1
Sub-Section Id :	8987411055
Question Shuffling Allowed :	Yes

Question Number : 51 Question Id : 89874125776 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

'Gang plank' means which one of the following?

Options :

898741101601. ✓ Cross Communications

898741101602. ✗ Mass Communication

898741101603. ✗ Scalar Chain

898741101604. ✗ Vertical Communication

Question Number : 52 Question Id : 89874125777 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

As per the Anglo-Saxon Model of Corporate Governance, arrange the following in decreasing order of authority:

- A) Board of Directors
- B) Managers
- C) Shareholders
- D) Employees (Company)
- E) Trade Unions

Options :

898741101605. ✗ A, C, B, E, D

898741101606. ✗ A, B, C, D, E

898741101607. ✗ C, B, E, A, D

898741101608. ✓ C, A, B, D, E

Question Number : 53 Question Id : 89874125778 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Psychological barriers in communication take place due to the following reasons:

- (a) Premature evaluation, lack of attention
- (b) Organisational facilities, status relationships
- (c) Poor retention, lack of reliance
- (d) Hierarchy, organisation policies

Options :

(a) and (b)

898741101609. ✖

(a) and (c)

898741101610. ✔

(b) and (c)

898741101611. ✖

(c) and (d)

898741101612. ✖

Question Number : 54 Question Id : 89874125779 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Which of the following is not a model for Ethical Decision Making?

Options :

Culture

898741101613. ✔

Utilitarianism

898741101614. ✖

Justice

898741101615. ✖

Rights

898741101616. ✖

Question Number : 55 Question Id : 89874125780 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Authority is the right to make decisions to direct the work of others and to give orders. Match the following:

List I

List II

- | | |
|--------------------|--|
| a) Line Authority | i) Gives a manager the right to advise other managers or employees |
| b) Staff Authority | ii) Traditionally gives managers the right to issue orders |
| c) Line Manager | iii) A manager who assists and advises |
| d) Staff Manager | iv) A manager who directs subordinates' work |

Options :

898741101617. ✖ a-i, b-iv, c-iii, d-ii

898741101618. ✔ a-ii, b-i, c-iv, d-iii

898741101619. ✖ a-iv, b-ii, c-iii, d-i

898741101620. ✖ a-ii, b-iii, c-i, d-iv

Question Number : 56 Question Id : 89874125781 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Which principle of general management advocates that "Employee turnover should be minimised to maintain organisational efficiency"?

Options :

898741101621. ✔ Stability of Personnel

898741101622. ✖ Remuneration of Employees

898741101623. ✖ Equity

898741101624. ✖ Esprit De Corps

Question Number : 57 Question Id : 89874125782 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

The income or gain expected from the second-best use of resources lost due to the best use of scarce resources is known as:

Options :

898741101625. ✖ Marginality Principle

898741101626. ✔ Opportunity Cost

898741101627. ✖ Incremental Principle

898741101628. ✖ Equi-marginal Principle

Question Number : 58 Question Id : 89874125783 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

The Kinked-shaped revenue curve of a firm relates to which one of the following market structures?

Options :

898741101629. ✖ Perfect Competition

898741101630. ✔ Oligopoly

898741101631. ✖ Monopoly

898741101632. ✖ Monopolistic Competition

Question Number : 59 Question Id : 89874125784 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

What is one of the primary goals of introducing corporate governance in a company?

Options :

898741101633. ✖ Maximising short-term gains
898741101634. ✔ Bringing order and method to decision-making
898741101635. ✖ Window dressing of financial statements
898741101636. ✖ Implementing IFRS in the accounting system

Question Number : 60 Question Id : 89874125785 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Who among the following has not given a model on Corporate Social Responsibility (CSR)?

Options :

898741101637. ✔ Walter
898741101638. ✖ Friedman
898741101639. ✖ Ackerman
898741101640. ✖ Carroll

Question Number : 61 Question Id : 89874125786 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

"Organisation is to determine the activities to accomplish a job and arrange the distribution of activities among the people" is defined by which author?

Options :

898741101641. ✖ Gary Johns

898741101642. ✔ L. Urwick

898741101643. ✖ Puffer and Sherwood

898741101644. ✖ Henry Fayol

Question Number : 62 Question Id : 89874125787 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which of the following is not one of Fayol's 14 principles of management?

Options :

898741101645. ✖ Unity of Command

898741101646. ✖ Division of Work

898741101647. ✔ Differential Piece-Rate System

898741101648. ✖ Equity

Question Number : 63 Question Id : 89874125788 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

The Hawthorne experiment, the beginning of applied research in organizational behaviour was conducted by:

Options :

898741101649. ✓ Elton Mayo

898741101650. ✗ Henry Fayol

898741101651. ✗ F.W. Taylor

898741101652. ✗ Max Weber

Question Number : 64 Question Id : 89874125789 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Match List X with List Y:

List X

- a. Need Hierarchy Theory
- b. Two Factor Theory
- c. Expectancy Theory
- d. Theory X and Y

List Y

- i. Fredrick Herzberg
- ii. Abraham H. Maslow
- iii. Douglas McGregor
- iv. V.H. Vroom

Options :

898741101653. ✗ a-ii, b-iii, c-i, d-iv

898741101654. ✓ a-ii, b-i, c-iv, d-iii

898741101655. ✗ a-iii, b-i, c-ii, d-iv

898741101656. ✗ a-iv, b-ii, c-i, d-iii

Question Number : 65 Question Id : 89874125790 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

The balanced scorecard developed by Kaplan and Norton contains four dimensions.
Which one is among them?

Options :

898741101657. ✓ Customer Service

898741101658. ✗ Human Resources

898741101659. ✗ Production Management

898741101660. ✗ Competitor Analysis

Question Number : 66 Question Id : 89874125791 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which of the following leadership behaviours are identified by the Path-Goal Theory?

Options :

898741101661. ✗ Supportive, employee-oriented, laissez-faire, and participative

898741101662. ✗ Achievement-oriented, supportive, humanistic, and directive

898741101663. ✓ Participative, achievement-oriented, directive, and supportive

898741101664. ✗ Directive, participative, supportive, and laissez-faire

Question Number : 67 Question Id : 89874125792 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Assertion (A): Under stressful situations, a person is unable to listen to and understand the message correctly.

Reason (R): During stressful situations, the psychological frame of mind changes, and the message gets distorted due to the beliefs, experiences, goals, and values held by the receiver of the message.

Options :

898741101665. ✓ (A) and (R) both are correct, and (R) is the correct explanation of (A)

898741101666. ✗ (A) and (R) both are correct, but (R) is not the correct explanation of (A)

898741101667. ✗ (A) is correct, whereas (R) is incorrect

898741101668. ✗ (R) is correct, whereas (A) is incorrect

Question Number : 68 Question Id : 89874125793 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which of the following is considered a management function that helps managers recruit, select, train, and develop?

Options :

898741101669. ✗ Organizational Behaviour

898741101670. ✓ Human Resource Management

898741101671. ✗ Corporate Governance

898741101672. ✗ Structuring

Question Number : 69 Question Id : 89874125794 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Which one of these is not the objective of Job Rotation?

Options :

898741101673. ✖ Reducing Monotony of the Job

898741101674. ✖ Exposing Workers to All Verticals of the Company

898741101675. ✖ Developing a Wider Range of Work Experience

898741101676. ✔ Specializing employees in a single task

Question Number : 70 Question Id : 89874125795 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

ESOP stands for:

Options :

898741101677. ✖ Employer Stock Ownership Plan

898741101678. ✖ Employer Share Ownership Plan

898741101679. ✔ Employee Stock Ownership Plan

898741101680. ✖ Employee Share Ownership Plan

Question Number : 71 Question Id : 89874125796 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Which HRM function primarily involves defining job duties, responsibilities, and required qualifications?

Options :

898741101681. ✖ Job evaluation

898741101682. ✖ Workforce analysis

898741101683. ✔ Job analysis

898741101684. ✖ Workload analysis

Question Number : 72 Question Id : 89874125797 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

What term best defines the combined knowledge, skills, and abilities of an organization's workforce that significantly impact its performance?

Options :

898741101685. ✔ Human capital

898741101686. ✖ Human resource planning

898741101687. ✖ Human resource management

898741101688. ✖ Workforce count

Question Number : 73 Question Id : 89874125798 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Which forecasting method involves soliciting repeatedly from a panel of experts until reaching consensus?

Options :

898741101689. ✖ Ratio-trend analysis

898741101690. ✖ Regression analysis

898741101691. ✔ Delphi technique

898741101692. ✖ Venture analysis

Question Number : 74 Question Id : 89874125799 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

What term describes the organizational process that supports employees in understanding and developing their career skills and interests?

Options :

898741101693. ✖ Career development

898741101694. ✖ Career planning

898741101695. ✖ Career management

898741101696. ✔ Career counselling

Question Number : 75 Question Id : 89874125800 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Which of the following is NOT considered an external force that drives organizational change?

Options :

898741101697. ✖ Technological advancement

898741101698. ✖ Workforce diversity

898741101699. ✔ Change in leadership

898741101700. ✖ Market competition

Question Number : 76 Question Id : 89874125801 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Which of the following is NOT a primary objective of Human Resource Planning?

Options :

898741101701. ✖ Preventing overstaffing and understaffing

898741101702. ✖ Ensuring adequate employee availability

898741101703. ✖ Providing strategic direction for HR activities

898741101704. ✔ Evaluating employee performance

Question Number : 77 Question Id : 89874125802 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Which of the following methods are examples of off-the-job training?

Options :

898741101705. ✖ Lectures, simulations, and laboratory training

898741101706. ✔ Role playing, vestibule training, and video presentations

898741101707. ✖ Job rotation and coaching

898741101708. ✖ Job instruction training

Question Number : 78 Question Id : 89874125803 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

In Transactional Analysis theory, which life position best describes low self-confidence and depression?

Options :

898741101709. ✖ I'm OK, You're OK

898741101710. ✖ I'm OK, You're not OK

898741101711. ✔ I'm not OK, You're OK

898741101712. ✖ I'm not OK, You're not OK

Match the various performance appraisal techniques with their descriptions:

Techniques	Description
a. 360-degree feedback	i. Focus on key job behaviours
b. Behaviorally Anchored Rating Scales (BARS)	ii. Collect feedback from multiple sources
c. Critical Incident Method	iii. Document significant events
d. Management by Objectives (MBO)	iv. Align individual goals with organizational goals

Options :

898741101713. ✓ a-ii, b-i, c-iii, d-iv

898741101714. ✗ a-i, b-ii, c-iv, d-iii

898741101715. ✗ a-iii, b-iv, c-ii, d-i

898741101716. ✗ a-iv, b-iii, c-i, d-ii

Question Number : 80 Question Id : 89874125805 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Match labour laws with their key provisions:

Act	Provision
a. Payment of Gratuity Act	i. Governs gratuity payments upon termination
b. Employees' Provident Fund and Miscellaneous Provisions Act	ii. Provides for provident fund and pension schemes
c. Industrial Disputes Act	iii. Regulates industrial dispute resolution
d. Factories Act	iv. Sets health and safety standards in factories

Options :

898741101717. ✓ a-i, b-ii, c-iii, d-iv

898741101718. ✗ a-ii, b-i, c-iv, d-iii

898741101719. ✗ a-iii, b-iv, c-i, d-ii

898741101720. ✗ a-iv, b-iii, c-ii, d-i

Question Number : 81 Question Id : 89874125806 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

If the selling price per unit is ₹56, variable cost per unit is ₹32, and total fixed cost is ₹60,000, what are the number of units that need to be sold to achieve a profit of ₹84,000?

Options :

898741101721. ✓ 6000 units

898741101722. ✗ 8400 units

898741101723. ✗ 5000 units

898741101724. ✗ 6500 units

Question Number : 82 Question Id : 89874125807 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which of the following transactions are related to Financing Activities?

- a. Share issued for cash
- b. Dividend distributed to shareholders
- c. Sale of machinery
- d. Redemption of debentures
- e. Provision for depreciation

Options :

898741101725. ✖ a and e only

898741101726. ✖ a and c only

898741101727. ✔ a, b, and d only

898741101728. ✖ a, b, c, and d only

Question Number : 83 Question Id : 89874125808 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Match List-X with List-Y.

List X – Ind AS

- a. Ind AS-1
- b. Ind AS-2
- c. Ind AS-16
- d. Ind AS-18

List Y – Related

- i. Revenue
- ii. Property, plant and equipment
- iii. Inventories
- iv. Presentation of Financial Statement

Options :

898741101729. ✖ a-i, b-ii, c-iii, d-iv

898741101730. ✖ a-ii, b-i, c-iii, d-iv

898741101731. ✔ a-iv, b-iii, c-ii, d-i

898741101732. ✖ a-iv, b-ii, c-iii, d-i

Question Number : 84 Question Id : 89874125809 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

According to which of the following concepts, it is presumed that the business will continue its operations for a long time?

Options :

898741101733. ✖ Accounting period concept

898741101734. ✖ Realisation concept

898741101735. ✔ Going concern concept

898741101736. ✖ Separate entity concept

Question Number : 85 Question Id : 89874125810 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Arrange in proper sequence the steps of Financial Accounting.

- A. Summarisation
- B. Identification and measurement of financial transactions
- C. Classification
- D. Recording
- E. Interpretation of the result

Options :

898741101737. ✖ C, B, A, E, D

898741101738. ✖ C, B, D, A, E

898741101739. ✔ B, D, C, A, E

898741101740. ✖ B, D, A, C, E

Question Number : 86 Question Id : 89874125811 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

The DuPont approach breaks down the earnings power on the shareholders' book value (ROE) as:

Options :

898741101741. ✓ $\text{Net Profit Margin} \times \text{Total Assets Turnover} \times \text{Equity Multiplier}$

898741101742. ✗ $\text{Total Assets Turnover} \times \text{Gross Profit Margin} \times \text{Debt Ratio}$

898741101743. ✗ $\text{Total Assets Turnover} \times \text{Net Profit Margin}$

898741101744. ✗ $\text{Total Assets Turnover} \times \text{Gross Profit Margin} \times \text{Equity Multiplier}$

Question Number : 87 Question Id : 89874125812 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

The money spent on repairs of a motor car used by the business is a:

Options :

898741101745. ✓ Revenue Expenditure

898741101746. ✗ Capital Expenditure

898741101747. ✗ Deferred Revenue Expenditure

898741101748. ✗ Contingent Expenditure

Question Number : 88 Question Id : 89874125813 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Which one of the following is related to the control function of the financial manager?

Options :

- 898741101749. ✖ To negotiate with bankers for a loan
- 898741101750. ✔ To analyse the variance between standard costs and actual costs
- 898741101751. ✖ To estimate the future cash flows from a proposed project
- 898741101752. ✖ To advertise the public issue of the firm

Question Number : 89 Question Id : 89874125814 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

If a firm has a DOL of 5 at Q units, this tells us that:

Options :

- 898741101753. ✖ If sales rise by 5%, EBIT will increase by 5%
- 898741101754. ✖ If sales rise by 1%, EBIT will increase by 1%
- 898741101755. ✖ If sales increase by 5%, EBIT will fall by 25%
- 898741101756. ✔ If sales rise by 1%, EBIT will increase by 5%

Question Number : 90 Question Id : 89874125815 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Capital structure of a business unit consists of

Options :

- 898741101757. ✖ Equity and preference share capital
- 898741101758. ✖ Equity, long-term debt, and short-term loans
- 898741101759. ✖ Equity capital and debt capital only
- 898741101760. ✔ Equity, preference capital and debt

Question Number : 91 Question Id : 89874125816 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

The Net Income approach to valuation is based on which of the following assumptions?

Options :

- 898741101761. ✖ There are taxes, and the cost of debt is less than the cost of equity
- 898741101762. ✖ There are taxes, and the use of debt does not change the risk perception of investors
- 898741101763. ✖ There are no taxes, and the use of debt changes the risk perception of investors
- 898741101764. ✔ There are no taxes, and the cost of debt is less than the cost of equity, and the use of debt does not change the risk perception of investors

Question Number : 92 Question Id : 89874125817 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Match the following constructs with the underlying theories on dividend decisions:

Dividend Constructs	Theories on Dividend
a) Bird-in-the-hand argument	i) M-M theory
b) Irrelevance of dividends	ii) Walter Model
c) Interdependence of IRR and cost of capital	iii) Lintner model
d) target dividend + speed of adjustment	iv) Gordon model

Options :

898741101765. ✖ a-i, b-ii, c-iii, d-iv

898741101766. ✔ a-iv, b-i, c-ii, d-iii

898741101767. ✖ a-iii, b-i, c-ii, d-iv

898741101768. ✖ a-i, b-iii, c-ii, d-iv

Question Number : 93 Question Id : 89874125818 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

If the risk-free return is 8 per cent and the expected return on a market portfolio is 12 per cent, the required return on a stock is 15 per cent, What is stock Beta?

Options :

898741101769. ✖ 0.75

898741101770. ✔ 1.75

898741101771. ✖ 1.25

898741101772. ✖ 2.75

Question Number : 94 Question Id : 89874125819 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

What is the cost of equity, if the risk-free rate is 6%, the market risk premium is 9%, and beta is 1.54?

Options :

898741101773. ✓ 19.86%

898741101774. ✗ 19.34%

898741101775. ✗ 19.00%

898741101776. ✗ 18.96%

Question Number : 95 Question Id : 89874125820 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Which of the following are the merits of the NPV method of capital budgeting?

- A. Considers all cash flows
- B. Considers the time value of money
- C. Gives more weightage to future receipts
- D. Satisfies the value additivity principle
- E. No relation with the wealth maximisation principle

Options :

898741101777. ✗ A, B, C only

898741101778. ✗ C, D, E only

898741101779. ✗ B, C, E only

898741101780. ✓ A, B, D only

Question Number : 96 Question Id : 89874125821 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

In which of the following is the payment of a bonus linked to the performance of specific employees or a group of employees?

- (a) Profit sharing
- (b) Gain-sharing plans
- (c) Social system plans

Options :

898741101781. ✖ (a) only

898741101782. ✔ (b) only

898741101783. ✖ Both (a) and (b)

898741101784. ✖ (a), (b), and (c)

Question Number : 97 Question Id : 89874125822 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

The Capital Asset Pricing Model (CAPM) establishes the relationship between

Options :

898741101785. ✖ Risk and value of the firm

898741101786. ✖ Risk and EPS

898741101787. ✔ Risk and expected rate of return

898741101788. ✖ Risk and required rate of return

Question Number : 98 Question Id : 89874125823 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

The Economic Order Quantity (EOQ) model is used to determine the optimal quantity of inventory to order to:

Options :

898741101789. ✖ Maximise holding costs and ordering costs

898741101790. ✔ Minimise total inventory costs

898741101791. ✖ Increase the order frequency

898741101792. ✖ Reduce raw material prices

Question Number : 99 Question Id : 89874125824 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

An agreement between firms to create a separate, co-owned entity established to pursue a joint goal is called a:

Options :

898741101793. ✖ Consolidation

898741101794. ✖ Strategic alliance

898741101795. ✔ Joint venture

898741101796. ✖ Merged alliance

Question Number : 100 Question Id : 89874125825 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

The Companies Act, 1956, does not allow:

Options :

898741101797. ✓ Amalgamation of an Indian company with a foreign company

898741101798. ✗ Amalgamation of a foreign company with an Indian company

898741101799. ✗ Takeover of an Indian company by a foreign company

898741101800. ✗ Takeover of a foreign company by an Indian company

Question Number : 101 Question Id : 89874125826 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Hierarchy of Strategic Intent:

Options :

898741101801. ✓ Vision > Mission > Goals > Objectives > Plans

898741101802. ✗ Mission > Vision > Goals > Objectives > Plans

898741101803. ✗ Plans > Vision > Mission > Goals > Objectives

898741101804. ✗ Goals > Vision > Mission > Objectives > Plan

Question Number : 102 Question Id : 89874125827 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

As per Henry Mintzberg, which of the following is NOT a part of his conception of types of strategies?

Options :

898741101805. ✖ Intended strategy

898741101806. ✖ Unrealised strategy

898741101807. ✔ Contingency strategy

898741101808. ✖ Emergent strategy

Question Number : 103 Question Id : 89874125828 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

The Parenting Fit Matrix related to Strategy Formulation was proposed by:

Options :

898741101809. ✖ T.I. Wheelan, T.D. Hunger & K. Ranganjan

898741101810. ✔ M. Alexander, A. Campbell & M. Goold

898741101811. ✖ G.D. Harrell, R.O. Kieper & A. Campbell

898741101812. ✖ G. Hammel, L. Segel & A.C. Inkpen

Question Number : 104 Question Id : 89874125829 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Which of the following is NOT a factor in the McKinsey 7S Model?

Options :

898741101813. ✓ Sustainability

898741101814. ✗ Systems

898741101815. ✗ Structure

898741101816. ✗ Strategy

Question Number : 105 Question Id : 89874125830 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Match List-X with List-Y

List X

- a. Corporate Strategy
- b. Directional Strategy
- c. Retrenchment Strategy
- d. Stability Strategy

List Y

- i. Turnaround Strategy
- ii. Parenting Strategy
- iii. Pause/Proceed with Caution Strategy
- iv. Growth Strategy

Options :

898741101817. ✗ a-iv, b-i, c-iii, d-ii

898741101818. ✓ a-ii, b-iv, c-i, d-iii

898741101819. ✗ a-i, b-iii, c-ii, d-iv

898741101820. ✗ a-iv, b-i, c-ii, d-iii

Question Number : 106 Question Id : 89874125831 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

The process of collecting and analyzing information regarding consumer needs, competition, prices, and advertising effectiveness is called:

Options :

898741101821. ✖ Product Research

898741101822. ✔ Marketing Research

898741101823. ✖ Price Research

898741101824. ✖ Selling Research

Question Number : 107 Question Id : 89874125832 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Which of these is not among the 5C's of the marketing process?

Options :

898741101825. ✖ Company

898741101826. ✔ Concise

898741101827. ✖ Collaborator

898741101828. ✖ Context

Question Number : 108 Question Id : 89874125833 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Arrange the following phases of New Product Development in the correct sequence:

- a) Business Analysis
- b) Idea Screening
- c) Commercialisation
- d) Product Development
- e) Idea Generation

Options :

898741101829. ✓ e, b, a, d, c

898741101830. ✗ e, a, b, d, c

898741101831. ✗ b, e, a, d, c

898741101832. ✗ a, b, e, d, c

Question Number : 109 Question Id : 89874125834 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Which one of these factors does not affect customer loyalty?

Options :

898741101833. ✗ Trust

898741101834. ✗ Satisfaction

898741101835. ✗ Emotional bonding

898741101836. ✓ Advertising frequency

Question Number : 110 Question Id : 89874125835 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

In marketing strategy, SIP stands for which of the following processes used in market targeting?

Options :

898741101837. ✓ Segmentation, Identification, and Positioning

898741101838. ✗ Strategy, Implementation, and Performance

898741101839. ✗ Sales, Innovation, and Promotion

898741101840. ✗ Standardization, Integration, and Pricing

Question Number : 111 Question Id : 89874125836 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

The modern organised retail business has a multitude of formats. These formats can be classified according to:

Options :

898741101841. ✓ Merchandise offered and the size of the store area

898741101842. ✗ Merchandise offered only

898741101843. ✗ Size of store area only

898741101844. ✗ Customer groups only

Question Number : 112 Question Id : 89874125837 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Match List X with List Y.

Branding Strategy (X)

Meaning (Y)

- | | |
|--------------------|--|
| a) Line Extension | i) New product category and existing brand name |
| b) Brand Extension | ii) Existing product category and existing brand name |
| c) Multi Brands | iii) Existing product category and new brand name |
| d) Co-branding | iv) Putting two established brand names of different companies on the same product |

Options :

898741101845. ✖ a-i, b-ii, c-iii, d-iv

898741101846. ✔ a-ii, b-i, c-iii, d-iv

898741101847. ✖ a-iii, b-i, c-ii, d-iv

898741101848. ✖ a-i, b-iii, c-ii, d-iv

Question Number : 113 Question Id : 89874125838 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

The marketing myopia concept was developed by:

Options :

898741101849. ✖ Philip Kotler

898741101850. ✖ Peter Drucker

898741101851. ✖ C. K. Prahalad

898741101852. ✔ Theodore Levitt

Question Number : 114 Question Id : 89874125839 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Consumers may share a strong need that cannot be satisfied by an existing product.
This is known as:

Options :

898741101853. ✖ Negative demand

898741101854. ✖ Non-existent demand

898741101855. ✔ Latent demand

898741101856. ✖ Declining demand

Question Number : 115 Question Id : 89874125840 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

The concept of the marketing mix was developed by:

Options :

898741101857. ✔ N.H. Borden

898741101858. ✖ Philip Kayet

898741101859. ✖ Stanton

898741101860. ✖ W. Anderson

Question Number : 116 Question Id : 89874125841 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Reverse logistics is mostly required because:

Options :

898741101861. ✖ The goods are highly expensive

898741101862. ✖ All goods can be sold

898741101863. ✖ The customers are not loyal

898741101864. ✔ The goods are defective

Question Number : 117 Question Id : 89874125842 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

What is not a distinctive characteristic of services?

Options :

898741101865. ✔ Tangibility

898741101866. ✖ Inseparability

898741101867. ✖ Variability

898741101868. ✖ Perishability

Question Number : 118 Question Id : 89874125843 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Entering a foreign market by developing foreign-based assembly or manufacturing facilities is known as:

Options :

898741101869. ✖ Exporting

898741101870. ✖ Licensing

898741101871. ✖ Joint ownership

898741101872. ✔ Direct investment

Question Number : 119 Question Id : 89874125844 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which one of the following is not a marketing principle?

Options :

898741101873. ✖ Focus on the customer

898741101874. ✔ Markets are homogeneous

898741101875. ✖ Customers have needs

898741101876. ✖ Marketing is too important to leave to the marketing department

Question Number : 120 Question Id : 89874125845 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

"The customer wants an inexpensive car." This is an example of which type of need?

Options :

898741101877. ✓ Stated needs

898741101878. ✗ Real needs

898741101879. ✗ Unstated needs

898741101880. ✗ Secret needs

Question Number : 121 Question Id : 89874125846 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Match List-X with List-Y:

List-X	List-Y
a) Karl Pearson's coefficient of skewness	i) $3(\text{Mean} - \text{Median}) / s$
b) Bowley's coefficient of skewness	ii) $(Q_3 + Q_1 - 2Q_2) / (Q_3 - Q_1)$
c) Kelly's coefficient of skewness	iii) $(P_{90} + P_{10} - 2P_{50}) / (P_{90} - P_{10})$
d) Mesokurtic distribution	iv) Kurtosis = 3

Options:

Options :

898741101881. ✓ a-i, b-ii, c-iii, d-iv

898741101882. ✗ a-iv, b-i, c-ii, d-iii

898741101883. ✗ a-i, b-iii, c-ii, d-iv

898741101884. ✗ a-ii, b-i, c-iv, d-iii

Question Number : 122 Question Id : 89874125847 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which of the following statements are true?

- a) The mean is sensitive to extreme values.
- b) The median is a robust measure of central tendency.
- c) Mode is influenced by every data point.
- d) Skewness measures the symmetry of a distribution.

Options:

Options :

898741101885. ✖ a & b

898741101886. ✖ b & c

898741101887. ✔ a, b & d

898741101888. ✖ c & d

Question Number : 123 Question Id : 89874125848 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

In a normal distribution, the empirical rule states that approximately what percentage of values lie within one standard deviation of the mean?

Options :

898741101889. ✔ 68%

898741101890. ✖ 50%

898741101891. ✖ 95%

898741101892. ✖ 99.7%

Question Number : 124 Question Id : 89874125849 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Match each measure of spread with its property:

Measure	Property
a) Range	i) Sensitive to extreme values
b) Standard Deviation	ii) Measures average squared deviation
c) Mean Deviation	iii) Average absolute deviation
d) Quartile Deviation	iv) Half the distance between Q1 and Q3

Options:

Options :

898741101893. ✓ a-i, b-ii, c-iii, d-iv

898741101894. ✗ a-ii, b-iii, c-iv, d-i

898741101895. ✗ a-iv, b-ii, c-i, d-iii

898741101896. ✗ a-ii, b-iv, c-iii, d-i

Question Number : 125 Question Id : 89874125850 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Which two of the following are true about skewness?

- a) Positive skew means $\text{mean} > \text{median} > \text{mode}$.
- b) Negative skew means $\text{mode} > \text{median} > \text{mean}$.
- c) Skewness values range between -1 and +1.
- d) A skewness of zero indicates a symmetric distribution.

Options:

Options :

898741101897. ✖ a & b

898741101898. ✖ c & d

898741101899. ✔ a, b & d

898741101900. ✖ a & d

Question Number : 126 Question Id : 89874125851 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Which project management technique is event-oriented and utilizes probabilistic time estimates?

Options :

898741101901. ✖ CPM

898741101902. ✖ Markov Chains

898741101903. ✔ PERT

898741101904. ✖ Linear Programming

Question Number : 127 Question Id : 89874125852 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

In the project networks, the critical path is defined as the path that

Options :

898741101905. ✖ Has the maximum total float

898741101906. ✖ Has the minimum cost

898741101907. ✔ Has the longest duration

898741101908. ✖ Has the earliest finish

Question Number : 128 Question Id : 89874125853 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

The additional cost incurred to reduce the duration of an activity by one unit is referred to as

Options :

898741101909. ✖ Least cost

898741101910. ✔ Cost slope

898741101911. ✖ Crash cost

898741101912. ✖ Overhead

Question Number : 129 Question Id : 89874125854 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

In queuing models, the property that the probability of future events does not depend on past events is known as

Options :

898741101913. ✖ Martingale property

898741101914. ✔ No-memory property

898741101915. ✖ Backward induction

898741101916. ✖ Serial correlation

Question Number : 130 Question Id : 89874125855 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Match List-X with List-Y:

List X

- a) Deterministic Model
- b) Probabilistic Model
- c) Static Model
- d) Dynamic Model

List Y

- i) Assumes complete certainty
- ii) Handles randomness
- iii) Does not consider time
- iv) Considers time as a variable

Options:

Options :

898741101917. ✔ a-i, b-ii, c-iii, d-iv

898741101918. ✖ a-ii, b-i, c-iv, d-iii

898741101919. ✖ a-iii, b-iv, c-i, d-ii

898741101920. ✖ a-iv, b-iii, c-ii, d-i

Question Number : 131 Question Id : 89874125856 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which of the following are the key objectives of the WTO?

- A) To set rules for international trade
- B) To resolve trade disputes
- C) To resolve border disputes
- D) To provide a forum for negotiating trade liberalisation

Options:

Options :

898741101921. ✓ A, B, D only

898741101922. ✗ A, C only

898741101923. ✗ B, C, D only

898741101924. ✗ A, B, C, and D

Question Number : 132 Question Id : 89874125857 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

When considering entry into a foreign country, any multinational marketer would be well advised to make a thorough analysis of _____.

Options :

898741101925. ✗ Social risk

898741101926. ✗ Natural risk

898741101927. ✓ Political risk

898741101928. ✗ Cultural

Question Number : 133 Question Id : 89874125858 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which one of these is an advantage of a strategic alliance?

Options :

898741101929. ✓ Lower R&D costs

898741101930. ✗ Lack of commitment to the partnership

898741101931. ✗ Insufficient trust

898741101932. ✗ Incoherent goals

Question Number : 134 Question Id : 89874125859 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

The free-trade theories of specialization primarily assume that _____.

Options :

898741101933. ✗ Specialization leads to unemployment, but production gains compensate for job losses.

898741101934. ✗ Resources can move internationally from one good to another.

898741101935. ✓ Resources can move domestically from the production of one good to another.

898741101936. ✗ Countries have objectives other than economic efficiency.

Question Number : 135 Question Id : 89874125860 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Which of the following International Trade Theories does the 'Leontief Paradox' pertain to?

Options :

898741101937. ✖ Comparative Advantage Theory

898741101938. ✖ Product Life Cycle Theory

898741101939. ✔ Heckscher–Ohlin Theory

898741101940. ✖ Absolute Advantage Theory

Question Number : 136 Question Id : 89874125861 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

The headquarters of the International Monetary Fund (IMF) is located at _____.

Options :

898741101941. ✖ Geneva

898741101942. ✖ London

898741101943. ✖ Paris

898741101944. ✔ Washington D.C.

Question Number : 137 Question Id : 89874125862 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

What is a key benefit of using a Database Management System (DBMS)?

Options :

- 898741101945. ✓ Improved data integrity and security
- 898741101946. ✗ Faster data processing without structure
- 898741101947. ✗ More efficient customer communication
- 898741101948. ✗ Increased data redundancy

Question Number : 138 Question Id : 89874125863 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Which of the following is a component of the Management Information System (MIS)?

Options :

- 898741101949. ✗ Data entry
- 898741101950. ✗ External database
- 898741101951. ✗ Knowledge engine
- 898741101952. ✓ Inquiry processing

Question Number : 139 Question Id : 89874125864 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Arrange the following steps of an Information System development:

- a) Design
- b) Maintenance
- c) Coding
- d) Requirement analysis
- e) Testing

Options:

Options :

898741101953. ✓ Requirement analysis → Design → Coding → Testing → Maintenance

898741101954. ✗ Design → Requirement analysis → Coding → Maintenance → Testing

898741101955. ✗ Coding → Requirement analysis → Design → Testing → Maintenance

898741101956. ✗ Design → Coding → Requirement analysis → Maintenance → Testing

Question Number : 140 Question Id : 89874125865 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Which technology underpins most Generative AI models?

Options :

898741101957. ✓ Artificial Neural Networks

898741101958. ✗ Blockchain

898741101959. ✗ Virtual Reality

898741101960. ✗ Quantum Computing

Question Number : 141 Question Id : 89874125866 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

The scheme launched by the MSME Ministry to assess the capabilities and creditworthiness of micro and small enterprises (MSEs) is called:

Options :

898741101961. ✓ Performance and Credit Rating Scheme

898741101962. ✗ Zero Defect Zero Effect Certification

898741101963. ✗ Performance and Economic Rating Scheme

898741101964. ✗ Technology Upgradation Scheme

Question Number : 142 Question Id : 89874125867 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

NITI Aayog's scheme to develop an ecosystem for women entrepreneurship in India is:

Options :

898741101965. ✗ Women Empowerment Agency

898741101966. ✓ Women Entrepreneurship Platform

898741101967. ✗ Naari Shakti Aayog

898741101968. ✗ Women's Knowledge Center

Question Number : 143 Question Id : 89874125868 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Asset-related covenants adopted by financial institutions while granting loans include:

- (A) Maintenance of minimum current ratio
- (B) Prohibition on disposal of promoters' shareholding
- (C) Restriction on further charge creation on assets
- (D) Ban on the Sale of fixed assets without the lender's permission

Options:

Options :

898741101969. ✓ (A), (C), (D)

898741101970. ✗ (A), (B)

898741101971. ✗ (A), (D)

898741101972. ✗ (B), (C), (D)

Question Number : 144 Question Id : 89874125869 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Which statement about entrepreneurship and intrapreneurship is correct?

Options :

898741101973. ✗ An entrepreneur is an employee, and an intrapreneur is a free leader

898741101974. ✓ An intrapreneur is an employee, and an entrepreneur is free leader

898741101975. ✗ Entrepreneurship is a change initiative within an organization by people working

898741101976. ✗ Intrapreneurship is a change initiative by an independent group

Question Number : 145 Question Id : 89874125870 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

The principal financial institution for the MSME sector is:

Options :

898741101977. ✖ Infrastructure Development Finance Company Limited

898741101978. ✖ Industrial Finance Corporation of India Limited

898741101979. ✖ Industrial Development Bank of India

898741101980. ✔ Small Industries Development Bank of India

Question Number : 146 Question Id : 89874125871 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

According to the RBI 2008 guidelines, MSMEs are in incipient sickness if

Options :

898741101981. ✖ Delay in production > 6 months

898741101982. ✔ Losses for 2 years or cash loss for 1 year

898741101983. ✖ Capacity < 50% of sales

898741101984. ✖ 50% erosion in net worth

Question Number : 147 Question Id : 89874125872 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Entrepreneurship, foresight, and risk willingness are attributed to:

Options :

898741101985. ✓ Richard Cantillon

898741101986. ✗ William Diamond

898741101987. ✗ Joseph Schumpeter

898741101988. ✗ Peter F Drucker

Question Number : 148 Question Id : 89874125873 Question Type : MCQ Option Shuffling : No Correct Marks : 2 Wrong Marks : 0

Under the Sick Industrial Companies Act, a sick company is defined as:

Options :

898741101989. ✓ Registered for ≥ 5 years with accumulated losses $\geq$ net worth

898741101990. ✗ Registered for ≥ 3 years with accumulated losses $\geq 50\%$ net worth

898741101991. ✗ A company reporting cash losses

898741101992. ✗ Newly started company with losses

Question Number : 149 Question Id : 89874125874 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Match the entrepreneurship thinkers with their contributions:

List X

- a) Joseph Schumpeter
- b) Peter Drucker
- c) Frank Knight
- d) William Baumol

List Y

- i) Innovation drives entrepreneurship
- ii) Entrepreneurship as a management discipline
- iii) Entrepreneurship under uncertainty and risk
- iv) Role of entrepreneurship in economic growth

Options:

Options :

898741101993. ✓ a-i, b-ii, c-iii, d-iv

898741101994. ✗ a-ii, b-i, c-iv, d-iii

898741101995. ✗ a-iii, b-iv, c-i, d-ii

898741101996. ✗ a-iv, b-iii, c-ii, d-i

Question Number : 150 Question Id : 89874125875 Question Type : MCQ Option Shuffling : No
Correct Marks : 2 Wrong Marks : 0

Match the institutions (X) with their roles (Y):

List X

- a) SIDBI
- b) NIESBUD
- c) District Industrial Centre (DIC)
- d) NSIC

List Y

- i) Financing and promoting MSMEs
- ii) Training and research in entrepreneurship
- iii) Support at district level
- iv) Machinery supply, marketing support

Options:

Options :

898741101997. ✓ a-i, b-ii, c-iii, d-iv

898741101998. ✗ a-ii, b-iii, c-iv, d-i

898741101999. ✗ a-iv, b-i, c-ii, d-iii

898741102000. ✗ a-iii, b-i, c-iv, d-ii