TREIRB DL

Previous Year Paper

(Commerce)

16 Aug, 2023 Shift 2

TELANGANA RESIDENTIAL EDUCATIONAL INSTITUTIONS RECRUITMENT BOARD TREI-RB

Notations :

1.Options shown in green color and with ✔ icon are correct.

2.Options shown in red color and with ✖ icon are incorrect.

Question Paper Name :	Commerce 16th Aug 2023 Shift 2
Subject Name :	Commerce
Creation Date :	2023-08-16 15:35:12
Duration :	120
Total Marks :	100
Display Marks:	Yes
Calculator :	None
Magnifying Glass Required? :	No
Ruler Required? :	No
Eraser Required? :	No
Scratch Pad Required? :	No
Rough Sketch/Notepad Required? :	No
Protractor Required? :	No
Show Watermark on Console? :	Yes
Highlighter :	No
Auto Save on Console?	Yes
Change Font Color :	No
Change Background Color :	No
Change Theme :	No
Help Button :	No

Show Reports :	No
Show Progress Bar :	No

Commerce

Group Number :	1
Group Id :	59425396
Group Maximum Duration :	0
Group Minimum Duration :	120
Show Attended Group? :	No
Edit Attended Group? :	No
Break time :	0
Group Marks :	100
Is this Group for Examiner? :	No
Examiner permission :	Cant View
Show Progress Bar? :	No

Commerce

Section Id :	594253112
Section Number :	1
Section type :	Online
Mandatory or Optional :	Mandatory
Number of Questions :	100
Number of Questions to be attempted :	100
Section Marks :	100
Enable Mark as Answered Mark for Review and Clear Response :	Yes
Maximum Instruction Time :	0
Sub-Section Number :	1

Sub-Section Id : 594253143

Question Shuffling Allowed : Yes

Is Section Default? : null

Question Number : 1 Question Id : 5942539524 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

When Outlay is Rs. 250,000; Annual yield is Rs. 40,000 after depreciation @ 12% pa, but before tax of 50%, which of the following is the Payback Period?

Options :

1. ✔ 5 Years

2. ✖ 6 Years & 3 Months

3. ✖ 12 Years & 6 Months

4. ✖ 25 Years

Question Number : 2 Question Id : 5942539525 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Dividend paid - Rs. 2 per share, Market price per share - Rs. 20, Income tax rate – 60%, Expected brokerage – 2%. Which of the following is cost of retained earnings?

Note: For this question, discrepancy is found in question/answer. Full Marks is being awarded to all candidates.

Options :

1. 4%

2. 4.1%

3. 4.2%

4. 4.3%

Question Number : 3 Question Id : 5942539526 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Sales Revenue – Rs.10,00,000; Variable cost – Rs. 7,00,000; Fixed Cost – Rs. 2,00,000. Which of the following is the Degree of operating leverage?

Options :

1. ✖ 2.0

2. ✔ 3.0

3. ✖ 4.0

4. ✖ 5.0

Question Number : 4 Question Id : 5942539527 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Earnings Before Interest & Tax is Rs. 1,50,000; Interest is Rs. 50,000; Tax Rate is 25%.
Which of the following is Financial Leverage?

Options :

1. ✖ 1.0

2. ✔ 1.5

3. ✖ 2.0

4. ✖ 2.5

Question Number : 5 Question Id : 5942539528 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Cost of capital comprises which of the following set of components?

A) The riskless cost of the financing

B) The business risk premium

C) The financial risk premium

D) The economic risk premium

Choose the correct answer:

Options :

1. ✔ A, B & C only

2. A & B only

3. A & C only

4. B, C & D only

Question Number : 6 Question Id : 5942539529 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following are the features of an appropriate capital structure?

A) Profitability

B) Longevity

C) Solvency

D) Flexibility

Choose the correct answer:

Options :

1. A & B only

2. A, B & D only

3. A, C & D only

4. B & D only

Question Number : 7 Question Id : 5942539530 Question Type : MCQ Option Shuffling : Yes Is

Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following methods are known as Internal Rate of Return Method?

A) Time Adjusted Rate of Return

B) Discounted Rate of Return

C) Rate of Return

D) Yield Method

Choose the correct answer:

Options :

1. ✖ A & B only

2. ✔ A, B & D only

3. ✖ A, C & D only

4. ✖ B & D only

Question Number : 8 Question Id : 5942539531 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Match the following Capital budgeting Methods with their respective statements

A)	PayBack Period	i)	Period of recovery of investment
B)	Rate of Return	ii)	Return over investment
C)	Net Present Value	iii)	Present values of cash in and out flows
D)	Internal Rate of Return	iv)	Time Adjusted Rate of Return

Choose the correct answer:

Note: For this question, discrepancy is found in question/answer. Full Marks is being awarded to all candidates.

Options :

1. A-i, B-iv, C-ii, D-iii

2. A-iv, B-ii, C-i, D-iii

3. A-ii, B-i, C-iv, D-iii

4. A-ii, B-i, C-iii, D-iv

Question Number : 9 Question Id : 5942539532 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Match the following pairs of decisions are true?

A)	Long term assets decision	:	Capital structure
B)	Short term decision	:	Working capital management
C)	Financing decision	:	Capital budgeting
D)	Dividend decision	:	Profits distribution

Choose the correct answer:

Options :

1. ✖ A & B only

2. ✖ A & C only

3. ✖ A & D only

4. ✔ B & D only

Question Number : 10 Question Id : 5942539533 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Arrange the following activities involved in the capital budgeting based on their sequential order.

A) Identifying and generating projects

B) Selecting a project

C) Evaluating a project

D) Implementing the project

Choose the correct answer:

Options :

1. ✖ A, B, C & D

2. ✖ A, C, D & B

3. ✔ A, C, B & D

4. ✖ B, A, D & C

Question Number : 11 Question Id : 5942539534 Question Type : MCQ Option Shuffling : Yes Is

Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

As per Ind AS2, the cost of inventories should be assigned by using the following method:

Options :

1. ✖ LIFO

2. ✔ FIFO

3. ✖ FILO

4. ✖ HIFO

Question Number : 12 Question Id : 5942539535 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following is referred to 'Funds' in the context of preparation of Funds Flow Statement?

Options :

1. ✖ Cash

2. ✖ Gross Working Capital

3. ✔ Net Working Capital

4. ✗ Financial Resources

Question Number : 13 Question Id : 5942539536 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Inventory = Rs.30000; Total Current Liabilities = Rs. 60000; Acid Test Ratio is 2:1.
What is Current Ratio?

Options :

1. ✗ 0.5 times

2. ✗ 2 times

3. ✔ 2.5 times

4. ✗ 3 times

Question Number : 14 Question Id : 5942539537 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

In the context of preparation of Cash Flow Statement, 'Cash from investing activities' refer to,

Options :

1. ✗ Sale of goods and services

2. ✖ Royalties and fees

3. ✖ Futures, forward and option contracts

4. ✔ Sale of plant

Question Number : 15 Question Id : 5942539538 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following are the limitations of the analysis of financial statements?

A) Records monetary information only

B) Records non-monetary information only

C) Do not reflect the changes in price levels

D) Not an interim report

Choose the correct answer:

Options :

1. ✖ A & C only

2. ✖ A & D only

3. ✔ A, C & D only

4. ✖ B, C & D only

Question Number : 16 Question Id : 5942539539 Question Type : MCQ Option Shuffling : Yes Is

Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which set of the following activities results in flow of funds?

A) Conversion of debentures into shares

B) Sale of fixed assets

C) Payment of bonus in the form of cash

D) Redemption of preference shares

Choose the correct answer:

Options :

1. ✖ A & C only

2. ✖ A & D only

3. ✖ A, C & D only

4. ✔ B, C & D only

Question Number : 17 Question Id : 5942539540 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following are the limitations of Ratios analysis?

A) Window dressing

B) Adequacy of Standards

C) Current basis

D) Quantitative analysis

Choose the correct answer:

Options :

1. A & B only

2. B & D only

3. A & D only

4. B, C & D only

Question Number : 18 Question Id : 5942539541 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Identify which of the following characteristics of PLC are correct:

A) Each product has a life cycle like human beings.

B) The life cycle of each product begins with its introduction and ultimately declines.

C) The speed of movement through various stages of life cycle is the same for all goods.

D) There is overall increase in sales during the maturity stage.

Options :

1. A, B, C & D

2. A, B & C only

3. A, C & D only

4. A, B & D only

Question Number : 19 Question Id : 5942539542 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following pairs of costs and types of costs are true?

A)	Rent of own building	:	Imputed Cost
B)	Shortage of raw material	:	Shutdown cost
C)	Insurance	:	Product cost
D)	Direct wages	:	Period cost

Choose the correct answer:

Options :

1. ✔ A & B only

2. ✖ A & C only

3. ✖ A & D only

4. ✖ B, C & D only

Question Number : 20 Question Id : 5942539543 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Arrange the following standards in the order of Ind AS Number:

A) Interim Financial Reporting

B) Income Taxes

C) Presentation of Financial Statements

D) Earning Per Share

Choose the correct answer:

Note: For this question, discrepancy is found in question/answer. Full Marks is being awarded to all candidates.

Options :

1. A, B, C & D

2. A, B, D & C

3. A, C, D & B

4. B, A, C & D

Question Number : 21 Question Id : 5942539544 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Time allowed = 50 hours, Time taken = 32 hours, Rate per hour = Rs.20.

Which of the following is the wage payable under the Halsey Premium Scheme?

Options :

1. ✖ Rs. 208

2. ✖ Rs. 280

3. ✖ Rs. 802

4. ✔ Rs. 820

Question Number : 22 Question Id : 5942539545 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Gross Process cost = Rs. 20,000; Scrap Value = Rs.40; Raw materials introduced = 10,000 units; Normal loss of units = 500. What is the unit cost?

Options :

1. ✖ Rs.1.02

2. ✖ Rs.1.20

3. ✔ Rs.2.10

4. ✖ Rs.3.10

Question Number : 23 Question Id : 5942539546 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum

Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Margin of Safety is equivalent to:

Options :

1. ✔ Actual Sales - Break Even Sales

2. ✖ Break Even Sales -Actual Sales

3. ✖ Total Sales - Break Even Sales

4. ✖ Sales at Desired Profit - Break Even Sales

Question Number : 24 Question Id : 5942539547 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

From the following details of 500 units of a product, ascertain the direct material price variance:

Standard price = Rs.20 per kg; Standard quantity = 20 kgs per unit;

Actual usage = 11,000 kgs; Actual cost = Rs.231,000.

Options :

1. ✖ Rs. 10,000 Favourable

2. ✖ Rs. 10,000 Adverse

3. ✖ Rs. 11,000 Favourable

4. Rs. 11,000 Adverse

Question Number : 25 Question Id : 5942539548 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following are cardinal features of budgetary control?

A) Planning

B) Co-ordination

C) Cooperation

D) Control

Choose the correct answer:

Options :

1. A & B only

2. A, B & D only

3. A & D only

4. B & C only

Question Number : 26 Question Id : 5942539549 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following are operating cash outflows?

A) Payments to suppliers for goods and services

B) Payments to employees

C) Purchases of merchandise

D) Purchase or sale of an asset

Choose the correct answer:

Options :

1. ✖ A & B only

2. ✖ C & D only

3. ✔ A, B & C only

4. ✖ A, B & D only

Question Number : 27 Question Id : 5942539550 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following are the features of contract costing?

A) Work is done at site.

B) Work duration is Longer.

C) Work is huge in nature.

D) Work is done in factory premises.

Choose the correct answer:

Options :

1. ✔ A, B & C only

2. A & D only

3. A, C & D only

4. B & C only

Question Number : 28 Question Id : 5942539551 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Match the following tools with their respective statements.

A)	Cost Control	i)	Cost based only
B)	Cost reduction	ii)	Guarantee quality maintenance
C)	Standard Costing	iii)	Does not guarantee quality maintenance
D)	Budgetary Control	iv)	Expenses as well as other financial data based

Choose the correct answer:

Options :

1. A-i, B-iv, C-ii, D-iii

2. A-i, B-ii, C-iii, D-iv

3. ✔ A-iii, B-ii, C-i, D-iv

4. A-ii, B-iv, C-iii, D-i

Question Number : 29 Question Id : 5942539552 Question Type : MCQ Option Shuffling : Yes Is

Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of following pair of budgets and types of budgets are true?

A)	Production budget	:	Operating budget
B)	Income Budget	:	Control budget
C)	Position Statement Budget	:	Financial budget
D)	Current Budget	:	Time budget

Choose the correct answer:

Options :

1. ✖ A & C only

2. ✖ A & D only

3. ✔ A, C & D only

4. ✖ B, C & D only

Question Number : 30 Question Id : 5942539553 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Arrange the following costs in the order as they appear in the cost statement:

A) Cost of goods sold

B) Factory cost

C) Cost of production

D) Prime cost.

Choose the correct answer:

Options :

1. ✖ A, B, C & D

2. ✔ D, B, C & A

3. ✖ B, C, D & A

4. ✖ C, D, A & B

Question Number : 31 Question Id : 5942539554 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

To attain the equilibrium in a perfect competition, MC curve should intersect which of the following curves?

Options :

1. ✖ AC

2. ✖ AR

3. ✔ MR

4. ✖ TC

Question Number : 32 Question Id : 5942539555 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Total utility is maximum when marginal utility is

Options :

1. ✖ Maximum

2. ✖ Minimum

3. ✔ Zero

4. ✖ Marginal utility is less than average utility

Question Number : 33 Question Id : 5942539556 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Price elasticity is always

Options :

1. ✖ Positive

2. ✔ Negative

3. ✖ Consistent

4. ✖ Declining

Question Number : 34 Question Id : 5942539557 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

The Law of diminishing marginal returns is known as:

Options :

1. ✖ Law of fixed proportions

2. ✔ Law of variable proportions

3. ✖ Law of constant returns

4. ✖ Law of increasing returns

Question Number : 35 Question Id : 5942539558 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Managerial economics deals with which of the following issues?

A) Inflation & employment

B) One single individual or firm

C) Macro in nature

D) Affect the world economy

Choose the correct answer:

Note: For this question, discrepancy is found in question/answer. Full Marks is being awarded to all candidates.

Options :

1. A & B only

2. A, B & D only

3. A & D only

4. B & C only

Question Number : 36 Question Id : 5942539559 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following are covered by managerial economics?

A) Price output decision

B) Profit related decision

C) Investment decision

D) FDI decision

Choose the correct answer:

Options :

1. ✖ A & B only

2. ✔ A, B & C only

3. ✖ A, B & D only

4. ✖ B & C only

Question Number : 37 Question Id : 5942539560 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following statements are true.

A) Managerial economics is concerned with the economic behaviour of the firm

B) Input-output analysis deals with the changes in the production consequent upon the changes in inputs

C) Macroeconomics is a theory of the firm

D) Microeconomics is a study of aggregates

Choose the correct answer:

Options :

1. ✔ A & B only

2. ✖ B & C only

3. ✖ A, B & C only

4. ✖ A, C & D only

Question Number : 38 Question Id : 5942539561 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Match the following statements with their respective concepts:

A)	Additional utility derived from consumption of an additional unit	i)	Consumer behaviour
B)	Difference between the price that the consumer is prepared to pay and price he pays	ii)	Consumer surplus
C)	Consumer maximises his utility within a given budget	iii)	Equilibrium
D)	Dealing with Consumption	iv)	Marginal utility

Choose the correct answer:

Options :

1. ✖ A-i, B-iv, C-ii, D-iii

2. ✔ A-iv, B-ii, C-iii, D-i

3. ✖ A-iii, B-i, C-iv, D-ii

4. ✖ A-ii, B-iii, C-i, D-iv

Question Number : 39 Question Id : 5942539562 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Choose the correct pairs with respect to their markets:

A)	Large number of buyers and sellers	:	Perfect market
B)	Only one seller	:	Monopoly
C)	Large number of sellers produce differentiated products	:	Monopsony
D)	Only one buyer	:	Monopolistic

Choose the correct answer:

Options :

1. ✔ A & B only

2. ✖ A & C only

3. ✖ A, B & C only

4. ✖ A, B, C and D

Question Number : 40 Question Id : 5942539563 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Match the following statements with their respective concepts:

A)	Product indifference curve	i)	Productivity
B)	Ratio of input to output	ii)	Isocosts
C)	Additional output for a given additional input	iii)	Isoquant
D)	Combination of inputs which costs the producer the same amount of money	iv)	Marginal productivity

Choose the correct answer:

Options :

1. ✖ A-i, B-iv, C-ii, D-iii

2. ✖ A-iv, B-ii, C-iii, D-i

3. ✔ A-iii, B-i, C-iv, D-ii

4. A-ii, B-iii, C-i, D-iv

Question Number : 41 Question Id : 5942539564 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

"Organisations are systems of interdependent human beings" is said by:

Options :

1. Pugh

2. Simon

3. Brech

4. Stewart

Question Number : 42 Question Id : 5942539565 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

'Availability of solutions for every problem' is an assumption of which of the following organizational theory?

Options :

1. Classical theory

2. Neo-classical theory

3. Modern theory

4. Contingency theory.

Question Number : 43 Question Id : 5942539566 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Evaluative statements concerning objects, people or events are known as,

Options :

1. Personality

2. Values

3. Attitudes

4. Perceptions

Question Number : 44 Question Id : 5942539567 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following theories are classified as ‘Process theories’ of motivation?

Options :

1. Theory X, Theory Y & Theory Z

2. ✖ Maslow's Need Hierarchy

3. ✔ Vrooms Expectancy Theory

4. ✖ Herzberg's two factor theory

Question Number : 45 Question Id : 5942539568 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Path-Goal theory is classified under which of the following leadership theories?

Options :

1. ✖ Traditional theories

2. ✖ Behavioural theories

3. ✔ Contingency theories

4. ✖ Modern theories.

Question Number : 46 Question Id : 5942539569 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following are significant objectives of the organization?

A) Stimulates creativity

B) Ensures maximum utilization of resources

C) Facilitates administration

D) Facilitates growth and diversification

Choose the correct answer:

Options :

1. ✖ A & B only

2. ✖ B & C only

3. ✖ A, B & D only

4. ✔ A, C & D only

Question Number : 47 Question Id : 5942539570 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following are related to psychological barriers of communication?

A) Premature evaluation

B) Defensive behavior

C) Semantic barriers

D) Preconceived notions

Choose the correct answer:

Options :

1. ✖ A, B & C only

2. ✔ A, B & D only

3. ✖ A, C only

4. ✖ B, C & D only

Question Number : 48 Question Id : 5942539571 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Match the following principles of organization with their respecting narration:

A)	Unity of Command	i)	The line authority ranging from top executive to the bottom level of supervisors
B)	Scalar Chain	ii)	Dividing the work into operations
C)	Span of Control	iii)	One employee receives orders from one supervisor
D)	Division of labour	iv)	The number of subordinates a manger can supervise and control

Choose the correct answer:

Options :

1. ✖ A-i, B-iv, C-ii, D-iii

2. ✖ A-iv, B-ii, C-iii, D-i

3. ✔ A-iii, B-i, C-iv, D-ii

4. ✖ A-ii, B-iii, C-i, D-iv

Question Number : 49 Question Id : 5942539572 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following communication channel is traditionally emphasized?

Options :

1. ✔ Downward

2. ✖ Upward

3. ✖ Horizontal

4. ✖ Diagonal

Question Number : 50 Question Id : 5942539573 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following steps in the process of organization are in an order?

A) Assign Duties

B) Determine Activities

C) Authority Delegation

D) Coordinate Activities.

Choose the correct answer:

Options :

1. ✖ A, B, C & D

2. B, A, C & D

3. B, A, D & C

4. A, B, D & C

Question Number : 51 Question Id : 5942539574 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Who said these words "Marketing creates and delivers the standard of living to the society"?

Options :

1. Philip Kotler

2. Malcolm Mc Nair

3. EFL Brech

4. William J Stanton.

Question Number : 52 Question Id : 5942539575 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following is part of macro marketing environment?

Options :

1. ✖ Customers

2. ✖ Suppliers

3. ✖ Competitors

4. ✔ Technology

Question Number : 53 Question Id : 5942539576 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following buying characteristic, is related to:

Note: For this question, discrepancy is found in question/answer. Full Marks is being awarded to all candidates.

Options :

1. Buyers Characteristics

2. Product characteristics

3. Seller characteristics

4. Situational characteristics

Question Number : 54 Question Id : 5942539577 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following characteristics of an effective segmentation relates the consideration of costs of serving the proposed segment, profits, other business opportunity?

Options :

1. ✖ Measurability

2. ✖ Accessibility

3. ✖ Substantiality

4. ✔ Defensibility

Question Number : 55 Question Id : 5942539578 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following are non-personal promotional programmes?

A) Personal selling

B) Direct selling

C) Advertising

D) Publicity

Choose the correct answer:

Options :

1. ✖ A & B only

2. ✖ B & C only

3. ✖ C & D only

4. ✔ B, C & D only

Question Number : 56 Question Id : 5942539579 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following statements are true?

A) Convenience products are products a consumer needs but is not willing to spend much time or effort to buy them.

B) Shopping products are branded products that consumer insists on by name.

C) Specialty products are products a consumer feels worth to spend time or effort to buy them.

D) Unsought products are that potential customers do not yet want or know they can buy.

Choose the correct answer:

Options :

1. A & B only

2. A & C only

3. A & D only

4. A, B & C only

Question Number : 57 Question Id : 5942539580 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following are cost oriented pricing strategies?

A) Going rate pricing

B) Discriminative Pricing

C) Markup pricing

D) Target pricing.

Choose the correct answer:

Options :

1. A, B & C only

2. A & C only

3. A & D only

4. C & D only

Question Number : 58 Question Id : 5942539581 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Match the following bases with their respective methods of market segmentation.

A)	States, Districts, Cities etc.	i)	Geographical Segmentation
B)	Age, Occupation, education etc.	ii)	Demographical Segmentation
C)	Fashion, fun, conservatism etc.	iii)	Behaviouristic Segmentation
D)	Purchase occasion, benefits, user status etc.	iv)	Psychographic Segmentation

Choose the correct answer:

Options :

1. ✔ A-i, B-ii, C-iv, D-iii

2. ✖ A-iv, B-ii, C-iii, D-i

3. ✖ A-iii, B-i, C-iv, D-ii

4. ✖ A-ii, B-iii, C-i, D-iv

Question Number : 59 Question Id : 5942539582 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the pairs are true in case of pricing strategies?

A) A pricing policy to sell to the whole market at one low price: Penetration pricing.

B) A Pricing policy to sell to the top of a market: Skimming Pricing.

C) A Pricing policy to sell the premium products at higher price: Pricing on performance.

D) A pricing policy of sharing of savings or profits with the consultants or agency involved: Premium pricing

Choose the correct answer:

Options :

1. ✔ A & B only

2. ✖ A, B & C only

3. ✖ A, B & D only

4. ✖ C & D only

Question Number : 60 Question Id : 5942539583 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following are conventional marketing channel order?

A) Manufacturer

B) Wholesaler

C) Retailer

D) Consumer

Choose the correct answer:

Options :

1.

A, B & D only

2. A, C & D only

3. A & D only

4. A, B, C & D

Question Number : 61 Question Id : 5942539584 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following relates to 'on-the-job training'?

Options :

1. Demonstration

2. Conferences

3. Seminars

4. Case study

Question Number : 62 Question Id : 5942539585 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum

Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which sets forth the requirements sought in the person who is to perform the work?

Options :

1. ✖ Job analysis

2. ✔ Job specification

3. ✖ Job description

4. ✖ Job design

Question Number : 63 Question Id : 5942539586 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following is the modern method of performance appraisal?

Options :

1. ✔ MBO

2. ✖ Grading

3. ✖ Group appraisal

4. ✖ Critical incidents

Question Number : 64 Question Id : 5942539587 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following is **NOT** a stage in the recruitment strategy?

Options :

1. ✖ Advertising the positions

2. ✖ Screening the applications

3. ✖ Conducting the interview

4. ✔ Dismissing the employee.

Question Number : 65 Question Id : 5942539588 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following are the advantages of job analysis?

A) Helps to develop job description.

B) Aids for assessing training needs.

C) Forms a prerequisite to job description.

D) Aids for assessing the performance of employees.

Choose the correct answer:

Options :

1.

A, B & C only

2. A, B & D only

3. A & B only

4. C & D only

Question Number : 66 Question Id : 5942539589 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following are the techniques of job analysis data?

A) Personal observation

B) Sending out questionnaires

C) Maintenance of log records

D) Conduct of group interviews.

Choose the correct answer:

Options :

1. A, B & C only

2. A, B & D only

3. A & B only

4. C & D only

Question Number : 67 Question Id : 5942539590 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following pairs of job description with their Job specifications are true?

A)	Job identification	:	Physical characteristics
B)	Job Summery	:	Psychological characteristics
C)	Duties performed	:	Responsibilities
D)	Relation to other jobs	:	Personal characteristics

Choose the correct answer:

Options :

1. A, B & C only

2. A, B & D only

3. A & C only

4. A & B only

Question Number : 68 Question Id : 5942539591 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Match the following Training Groups with their responsibilities:

A)	Top Management	i)	Plans, establishes and evaluates instructional programs
B)	Personnel Department	ii)	Provide feedback, revision and suggestions
C)	Supervisors	iii)	Frames training policy
D)	Employees	iv)	implement and apply developmental procedures

Choose the correct answer:

Options :

1. ✖ A-i, B-iv, C-ii, D-iii

2. ✖ A-iv, B-ii, C-iii, D-i

3. ✔ A-iii, B-i, C-iv, D-ii

4. ✖ A-ii, B-iii, C-i, D-iv

Question Number : 69 Question Id : 5942539592 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Arrange the process of HR Planning which contains the following or multi steps in correct order.

A) Deciding goals

B) Estimation of manpower requirements

C) Planning Job requirements and Job description

D) Auditing HR

E) Developing HR plan.

Choose the correct order:

Options :

1. ✖ A, B, C, D, E

2. ✖ B, A, D, C, E

3. ✖ C, A, D, B, E

4. ✔ A, B, D, C, E

Question Number : 70 Question Id : 5942539593 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Arrange the following Recruitment process which comprises the following interrelated stages in correct order.

A) Strategy development

B) Planning

C) Screening

D) Searching

E) Evaluation & Control

Choose the correct order:

Options :

1. ✖ A, B, C, D, E

2. ✔ B, A, D, C, E

3. ✖ C, A, D, B, E

4. A, B, D, C, E

Question Number : 71 Question Id : 5942539594 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Customers are a part of which of the following component of business environment?

Options :

1. Internal business environment

2. Micro business environment

3. Macro business environment

4. Remote business environment.

Question Number : 72 Question Id : 5942539595 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

The report on disinvestment of shares in PSEs (Rangarajan Committee) is submitted in the year:

Options :

1. 1991

2.

1992

3. 1993

4. 1994

Question Number : 73 Question Id : 5942539596 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

FEMA came into effect in:

Options :

1. 1998

2. 1999

3. 2000

4. 2001

Question Number : 74 Question Id : 5942539597 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following is true with regard to Industrial Policy 1991?

Options :

1. ✖ Licensing is rule

2. ✖ MRTP Act restrictions

3. ✖ Foreign technology restrictions

4. ✔ Automatic route to foreign investment.

Question Number : 75 Question Id : 5942539598 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following are the ways of privatization?

A) Divestiture

B) Nationalization

C) Franchising

D) Contracting

Choose the correct answer:

Options :

1. ✖ A, B & C only

2. ✔ A, C & D only

3. ✖ A & B only

4. ✖ C & D only

Question Number : 76 Question Id : 5942539599 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following are marketable securities?

A) UTI Mutual Funds

B) Post office Deposits

C) Bank Deposits

D) PSU Bonds

Choose the correct answer:

Options :

1. ✖ A & B only

2. ✖ B & D only

3. ✖ C & D only

4. ✔ A & D only

Question Number : 77 Question Id : 5942539600 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Match the following essential conditions for globalization with their factors:

A)	Business freedom	:	Financial markets reforms
B)	Government support	:	Managerial expertise
C)	Competitiveness	:	Import restrictions
D)	Resources	:	Product quality

Choose the correct answer:

Options :

1. ✖ A-i, B-iv, C-ii, D-iii

2. ✖ A-iv, B-ii, C-iii, D-i

3. ✔ A-iii, B-i, C-iv, D-ii

4. ✖ A-ii, B-iii, C-i, D-iv

Question Number : 78 Question Id : 5942539601 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Match the following money market instruments with their Issuing body:

A)	Commercial Paper	:	Non-banking companies
B)	Certificate of Deposit	:	Banks
C)	Treasury Bills	:	Companies
D)	Commercial Bill	:	Central Government

Choose the correct answer:

Options :

1. ✔ A & B only

2. ✖ A, B & C only

3. ✖ A, B, C & D

4. ✖ A & D only

Question Number : 79 Question Id : 5942539602 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Arrange the following institutions, established in 1944, 1945, 1947 & 1995 in the chronological order:

A) GATT

B) World Bank

C) International Monetary Fund

D) WTO

Choose the correct answer:

Note: For this question, discrepancy is found in question/answer. Full Marks is being awarded to all candidates.

Options :

1. A, B, C & D

2. D, C, B & A

3. B, C, A & D

4. A, C, D & A

Question Number : 80 Question Id : 5942539603 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following are the limits of population correlation when r is 0.6 and N is 64?

Options :

1. ✖ 0.456 to 0.546

2. ✖ 0.465 to 0.564

3. ✔ 0.546 to 0.654

4. ✖ 0.564 to 0.645

Question Number : 81 Question Id : 5942539604 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

If r is 0.6, σx is 4 and bxy is 0.8, which of the following is σy?

Options :

1. ✖ 1.5

2. ✖ 2

3. ✔ 3

4. ✖ 3.5

Question Number : 82 Question Id : 5942539605 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

What is the probability of getting a total of 5 when a pair of die is tossed simultaneously?

Options :

1. ✖ 1/36

2. ✖ 1/12

3. ✖ 4/9

4. ✔ 1/9

Question Number : 83 Question Id : 5942539606 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

A contingent table for a chi-square test has 5 columns and 4 rows, which of the following is the degrees of freedom?

Options :

1. ✖ 20

2. ✔ 12

3. ✖ 15

4. ✖ 9

Question Number : 84 Question Id : 5942539607 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following is shown in a contingency table?

Options :

1. ✖ Percentages

2. ✖ Mean Values

3. ✖ Proportions

4. ✔ Frequencies.

Question Number : 85 Question Id : 5942539608 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following is the property of coefficient of correlation?

A) It lies between -1 to +1.

B) It is independent of change of scale and origin of the variable X and Y.

C) It is the arithmetic mean of two regression coefficients.

D) The degree of relationship between the two variables is asymmetric.

Choose the correct answer:

Options :

1. ✖ A, B & C only

2. ✔ A & B only

3. ✖ A & C only

4. ✖ C & D only

Question Number : 86 Question Id : 5942539609 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following are the essentials of sampling?

A) Adequacy

B) Heterogeneity

C) Dependence

D) Representativeness

Choose the correct answer:

Options :

1. ✖ A, B & C only

2. ✖ A & B only

3. ✔ A & D only

4. ✖ C & D only

Question Number : 87 Question Id : 5942539610 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following statements are true?

A) It is acceptable if the standardized sample mean exceeds the critical value.

B) As the sample size increases, the critical value of t gets closer to Zero.

C) The normal probability distribution is always the basis in testing the hypothesis.

D) Type I error arises, when a true null hypothesis is rejected.

Choose the correct answer:

Options :

1. ✖ A & B only

2. ✖ B & C only

3. ✔ B & D only

4. C & D only

Question Number : 88 Question Id : 5942539611 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following conditions are necessary for a Binomial distribution?

A) Each observation is classified in two categories.

B) Probability of success (or failure) remains the same.

C) Number of observations are large.

D) The trial of individual observations is independent of each other.

Choose the correct answer:

Options :

1. A, B & C only

2. A, B, C & D

3. A, B & D only

4. C & D only

Question Number : 89 Question Id : 5942539612 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Match the following statements with their respective types of correlation:

A)	A measure of relationship involving no assumption about the parameter	i)	Simple Correlation
B)	A measure of relationship between one and another variables	ii)	Rank Correlation
C)	A measure of relationship between one and all other variables together	iii)	Partial Correlation
D)	A measure of relationship between one and another variable by assuming other variables constant	iv)	Multiple Correlation

Choose the correct answer:

Options :

1. ✔ A-ii, B-i, C-iv, D-iii

2. ✖ A-iv, B-ii, C-iii, D-i

3. ✖ A-iii, B-iv, C-i, D-ii

4. ✖ A-i, B-iii, C-ii, D-iv

Question Number : 90 Question Id : 5942539613 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following pairs are true?

A) Measure of a sample: Statistic.

B) Measure of population: Parameter

C) Every item in the population has an equal chance of being selected: Independent events

D) The outcome of one event does not influence another event: Random sampling.

Choose the correct answer:

Options :

1. ✔ A & B only

2. ✖ A, C & D only

3. ✖ A, B & C only

4. ✖ C & D only

Question Number : 91 Question Id : 5942539614 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

The F Ratio shows:

Options :

1. ✖ Two estimates of the population mean.

2. ✖ One estimate of the population mean and one estimates of the population variance.

3. ✔ Two estimates of the population variance.

4. ✖ Two estimates of the population mean and two estimates of the population variance.

Question Number : 92 Question Id : 5942539615 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

OLX is an example of which of the following type of ecommerce systems?

Options :

1. ✖ B2A

2. ✖ B2B

3. ✖ B2C

4. ✔ C2C

Question Number : 93 Question Id : 5942539616 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

'Submission of tax returns' is related to which of the following type of ecommerce system?

Options :

1.

✔ B2A

2. ✖ B2B

3. ✖ B2C

4. ✖ C2C

Question Number : 94 Question Id : 5942539617 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following ecommerce type is used to receive information on share prices?

Options :

1. ✖ B2A

2. ✖ B2B

3. ✔ B2C

4. ✖ C2C

Question Number : 95 Question Id : 5942539618 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following ecommerce types is used to streamline the supply chain?

Options :

1. ✖ B2A

2. ✔ B2B

3. ✔ B2C

4. ✖ C2C

Note: For this question, ambiguity is found in question/answer. Candidate will get full marks for this question if any of the correct options are chosen.

Question Number : 96 Question Id : 5942539619 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Which of the following is information retrieval service on the internet?

Options :

1. ✔ www

2. ✖ Chat

3. ✖ Telephony

4. ✖ Email

Question Number : 97 Question Id : 5942539620 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Match the following statements with their respective terms:

A)	The decentralized global network of computers that transfer information	i)	Internet
B)	A collection of documents or websites	ii)	hypertext
C)	A document containing words connect to another document	iii)	www
D)	A system of rules and a software program that enables a user to log on to another computer for information transfer	iv)	FTP

Choose the correct answer:

Options :

1. ✖ A-ii, B-i, C-iv, D-iii

2. ✖ A-iv, B-ii, C-iii, D-i

3. ✖ A-iii, B-iv, C-i, D-ii

4. ✔ A-i, B-iii, C-ii, D-iv

Question Number : 98 Question Id : 5942539621 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Who invented www?

Options :

1.

Tim Berners Lee

2. Michael Aldrich

3. Thomas Holidays

4. Jeff Bezos

Question Number : 99 Question Id : 5942539622 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

Who invented online shopping in 1979?

Options :

1. Tim Berners Lee

2. Michael Aldrich

3. Thomas Holidays

4. Charles Babbage

Question Number : 100 Question Id : 5942539623 Question Type : MCQ Option Shuffling : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0

Correct Marks : 1 Wrong Marks : 0.25

In which of the following a small microprocessor chip is embedded?

Options :

1. ✔ Smart card

2. ✖ Debit card

3. ✖ Credit card

4. ✖ e cash